

**Metro Detroit USBC Association**  
**Profit & Loss Budget vs. Actual**  
**August 2006 through July 2007**

	Aug '06 - Jul 07	Budget
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>5 · Earned revenues</b>		
<b>5060 · Yearbook Sales</b>	313.00	300.00
<b>5210 · Membership dues - individuals</b>	1,515,413.55	1,557,900.00
<b>5310 · Interest-savings/short-term inv</b>	23,838.51	6,000.00
<b>5312 · Land Contract Interest</b>	13,998.05	
<b>5325 · Land Contract Payment</b>	0.00	
<b>5450 · Advertising revenues</b>	1,792.00	3,000.00
<b>5470 · Lane Certification Fees</b>	7,764.00	7,500.00
<b>5480 · Merchandising Sales</b>	16,527.50	6,000.00
<b>5490 · Miscellaneous revenue</b>		
<b>5492 · BVL Fundraiser</b>	0.00	
<b>5493 · Hall of Fame Receipts</b>	3,392.00	
<b>5494 · Bowl For The Cure</b>	0.00	
<b>5497 · 50/50 Proceeds</b>	8,384.00	
<b>5499 · Miscellaneous Charities</b>	0.00	
<b>5490 · Miscellaneous revenue - Other</b>	3,225.79	6,000.00
<b>Total 5490 · Miscellaneous revenue</b>	15,001.79	6,000.00
<b>5500 · Tournament Income</b>		
<b>5510 · Women's Tournament Entry Fees</b>		
<b>5511 · Women's Sponsorship</b>	3,000.00	
<b>5510 · Women's Tournament Entry Fees - Other</b>	57,438.00	
<b>Total 5510 · Women's Tournament Entry Fees</b>	60,438.00	
<b>5520 · Open Tournament Entry Fees</b>		
<b>5521 · Open Tournament Sponsorship</b>	3,000.00	
<b>5522 · Open Bracket Income</b>	2,392.50	
<b>5520 · Open Tournament Entry Fees - Other</b>	50,460.00	
<b>Total 5520 · Open Tournament Entry Fees</b>	55,852.50	
<b>5530 · Doubles/Mixed Tourn Entry Fees</b>	15,000.00	
<b>5540 · Senior Tournament Entry Fees</b>	4,200.00	
<b>5550 · Junior Masters Entry Fees</b>	3,780.00	
<b>5560 · Youth Tournament Entry Fees</b>		
<b>5561 · Youth Tournament Sponsorship</b>	3,000.00	
<b>5563 · 50/50 Youth</b>	2,456.00	
<b>5564 · Ball Raffle income</b>	2,591.30	
<b>5560 · Youth Tournament Entry Fees - Other</b>	31,405.00	
<b>Total 5560 · Youth Tournament Entry Fees</b>	39,452.30	
<b>5570 · Adult / Youth Entry Fees</b>	4,950.00	
<b>5580 · Queens Tournament Entry Fees</b>		
<b>5581 · Queens Sponsorship</b>	1,000.00	
<b>5580 · Queens Tournament Entry Fees - Other</b>	3,520.00	
<b>Total 5580 · Queens Tournament Entry Fees</b>	4,520.00	
<b>5590 · Masters Tournament Entry Fees</b>		
<b>5591 · Masters Sponsorship</b>	1,562.50	
<b>5592 · Masters Bracket Income</b>	825.00	
<b>5590 · Masters Tournament Entry Fees - Other</b>	18,960.00	
<b>Total 5590 · Masters Tournament Entry Fees</b>	21,347.50	
<b>5600 · Sr Masters Tournament Entry Fee</b>		
<b>5601 · Sr Masters Sponsorship</b>	2,062.50	
<b>5602 · Sr Masters Bracket Income</b>	655.00	
<b>5600 · Sr Masters Tournament Entry Fee - Other</b>	15,600.00	
<b>Total 5600 · Sr Masters Tournament Entry Fee</b>	18,317.50	
<b>5620 · 500 Club Tournament Entry Fees</b>	1,455.00	
<b>Total 5500 · Tournament Income</b>	229,312.80	
<b>Total 5 · Earned revenues</b>	1,823,961.20	1,586,700.00
<b>Total Income</b>	1,823,961.20	1,586,700.00
<b>Expense</b>		

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<b>7000 · State / National Dues</b>		
7061 · USBC Fees	756,110.25	768,000.00
7062 · USBC Youth Fees	58,932.00	71,250.00
7063 · MSUSBCBA Fees	42,735.00	44,600.00
7064 · MSUSBCWBA Fees	31,145.00	31,500.00
7065 · MSUSBC Youth Fees	3,053.00	1,875.00
<b>Total 7000 · State / National Dues</b>	<b>891,975.25</b>	<b>917,225.00</b>
<b>7100 · Member Programs</b>		
7105 · Assoc Rep Expense	3,994.97	4,000.00
7110 · Awards - program-related	77,796.40	90,000.00
7115 · Banquet	1,492.60	2,000.00
7120 · Directors Expenses	585.00	2,000.00
7125 · Hall of Fame Expenses	4,201.84	
7130 · Membership Insert	3,835.89	3,000.00
7135 · Newsletter	22,042.24	25,000.00
7140 · Promotion	34,145.45	40,000.00
7145 · RVP Expenses	608.00	
7150 · Website Maintenance	2,407.40	2,000.00
7155 · Yearbook	6,714.23	15,000.00
7165 · Scholarships	1,000.00	
<b>Total 7100 · Member Programs</b>	<b>158,824.02</b>	<b>183,000.00</b>
<b>7200 · Salaries &amp; related expenses</b>		
7220 · Salaries & wages - other	253,273.15	270,000.00
7230 · Pension plan contributions	7,481.01	
7240 · Employee Insurance	60,562.31	65,000.00
7250 · Payroll taxes	24,212.53	25,000.00
7260 · Lane Inspectors Wages	10,678.00	15,000.00
7270 · Lane Certification Wages	4,438.00	3,500.00
<b>Total 7200 · Salaries &amp; related expenses</b>	<b>360,645.00</b>	<b>378,500.00</b>
<b>7800 · Tournament Expenses</b>		
<b>7810 · Women's Tournament Expenses</b>		
7811 · Women's Tournament Prize List	34,036.00	
7812 · Women's Tournament Lineage	19,549.65	
7813 · Women's Tournament Help	2,130.22	
7814 · Women's Tournament Printing	937.00	
7815 · Women's Tournament Awards	1,178.00	
7816 · Women's Tournament Postage	796.95	
7817 · Women's Tournament Banquet	848.00	
7818 · Women's Tournament Squad Organi	720.00	
<b>Total 7810 · Women's Tournament Expenses</b>	<b>60,195.82</b>	
<b>7820 · Open Tournament Expenses</b>		
7821 · Open Tournament Prize List	34,894.00	
7822 · Open Tournament Lineage	11,046.00	
7823 · Open Tournament Help	1,010.00	
7824 · Open Tournament Printing	937.00	
7825 · Open Tournament Awards	506.00	
7826 · Open Tournament Postage	405.54	
7827 · Open Tournament Banquet	336.00	
7828 · Open Tournament Squad Organizer	420.00	
<b>Total 7820 · Open Tournament Expenses</b>	<b>49,554.54</b>	
<b>7830 · Doubles/Mixed Tourn Expenses</b>		
7831 · Doubles/Mixed Tourn Prize List	9,000.00	
7832 · Doubles/Mixed Tourn Lineage	5,318.00	
7834 · Doubles/Mixed Tourn Printing	937.00	
7835 · Doubles/Mixed Tourn Awards	152.00	
7836 · Doubles/Mixed Tourn Postage	186.48	
7837 · Doubles/Mixed Tourn Banquet	64.00	
7838 · Doubles/Mixed Tourn Squad Org	560.00	
<b>Total 7830 · Doubles/Mixed Tourn Expenses</b>	<b>16,217.48</b>	
<b>7840 · Senior Tournament Expenses</b>		
7841 · Senior Tournament Prize List	1,960.00	
7842 · Senior Tournament Lineage	1,680.00	

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7843 · Senior Tournament Help	105.00	
7844 · Senior Tournament Printing	402.00	
7845 · Senior Tournament Awards	152.00	
7846 · Senior Tournament Postage	60.34	
7847 · Senior Tournament Banquet	96.00	
<b>Total 7840 · Senior Tournament Expenses</b>	<b>4,455.34</b>	
<b>7850 · Junior Masters Expenses</b>		
7851 · Junior Masters Scholarships	2,025.00	
7852 · Junior Masters Lineage	1,165.50	
7853 · Junior Masters Help	75.00	
7854 · Junior Masters Printing	268.00	
7856 · Junior Masters Postage	241.43	
7859 · Junior Masters Junior Gold Entr	450.00	
<b>Total 7850 · Junior Masters Expenses</b>	<b>4,224.93</b>	
<b>7860 · Youth Tournament Expenses</b>		
7861 · Youth Tournament Scholarships	14,200.00	
7862 · Youth Tournament Lineage	13,497.60	
7863 · Youth Tournament Help	1,360.00	
7864 · Youth Tournament Printing	662.00	
7865 · Youth Tournament Awards	4,358.20	
7866 · Youth Tournament Postage	151.23	
7867 · Youth Tournament Banquet	1,037.28	
7869 · Youth Tournament Patches	1,010.90	
<b>Total 7860 · Youth Tournament Expenses</b>	<b>36,277.21</b>	
<b>7870 · Adult / Youth Expenses</b>		
7871 · Adult / Youth Scholarships	2,475.00	
7872 · Adult / Youth Lineage	1,956.00	
7873 · Adult / Youth Tournament Help	145.00	
7874 · Adult / Youth Printing	536.00	
7876 · Adult / Youth Postage	76.60	
<b>Total 7870 · Adult / Youth Expenses</b>	<b>5,188.60</b>	
<b>7880 · Queens Expenses</b>		
7881 · Queens Prize List	3,500.00	
7882 · Queens Lineage	870.90	
7884 · Queens Printing	402.00	
7886 · Queens Postage	105.42	
7889 · Queens Misc Expense	239.79	
<b>Total 7880 · Queens Expenses</b>	<b>5,118.11</b>	
<b>7890 · Masters Expenses</b>		
7891 · Masters Prize List	14,425.00	
7892 · Masters Lineage	3,216.00	
7893 · Masters Tournament Help	175.00	
7894 · Masters Printing	438.00	
7895 · Masters Awards	38.00	
7896 · Masters Postage	716.93	
7897 · Masters Banquet	32.00	
<b>Total 7890 · Masters Expenses</b>	<b>19,040.93</b>	
<b>7900 · Sr Masters Expenses</b>		
7901 · Sr Masters Prize List	15,425.00	
7902 · Sr Masters Lineage	3,388.50	
7904 · Sr Masters Printing	438.00	
7906 · Sr Masters Postage	528.42	
<b>Total 7900 · Sr Masters Expenses</b>	<b>19,779.92</b>	
<b>7920 · 500 Club Expenses</b>		
7921 · 500 Club Prize List	658.00	
7922 · 500 Club Lineage	570.00	
7924 · 500 Club Printing	185.00	
7925 · 500 Club Awards	43.00	
7926 · 500 Club Postage	314.37	
<b>Total 7920 · 500 Club Expenses</b>	<b>1,770.37</b>	

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<b>Total 7800 · Tournament Expenses</b>	221,823.25	
<b>8100 · Non-personnel expenses</b>		
8105 · Accounting fees	1,950.00	2,000.00
8110 · Christmas Party Expenses	230.00	
8115 · Computer Equipment	4,506.33	
8120 · Licensing Fees	280.00	
8125 · Merchandise Inventory	17,945.96	
8130 · Office equip rental & repairs	4,340.09	5,000.00
8135 · Office Supplies	19,616.35	12,000.00
8140 · Postage, shipping, delivery	35,684.21	45,000.00
8145 · Employee Uniforms	413.25	
8150 · Telephone & telecommunications	4,956.87	3,600.00
8155 · Veterans Bowling	564.00	
<b>Total 8100 · Non-personnel expenses</b>	90,487.06	67,600.00
<b>8200 · Occupancy expenses</b>		
8210 · Rent	20,645.04	22,000.00
8245 · Security	408.00	
<b>Total 8200 · Occupancy expenses</b>	21,053.04	22,000.00
<b>8300 · Travel &amp; meetings expenses</b>		
8305 · Assoc Managers Expense Account	2,096.63	2,000.00
8310 · Conference, convention, meeting	1,456.89	
8315 · Delegate Expense	10,953.97	16,000.00
8320 · Lane Inspectors Mileage/Exp	5,266.38	
8325 · Lane Certification Mileage/Exp	1,700.35	
8330 · Meeting Expense	1,782.23	2,000.00
8335 · President's Expense Account	1,166.19	1,500.00
8340 · Training	0.00	4,000.00
<b>Total 8300 · Travel &amp; meetings expenses</b>	24,422.64	25,500.00
<b>8500 · Misc expenses</b>		
8505 · Advertising expenses	7,200.00	6,000.00
8520 · Insurance - non-employee	1,531.00	3,600.00
8525 · Insurance - Workers Comp	983.00	
8500 · Misc expenses - Other	41.00	
<b>Total 8500 · Misc expenses</b>	9,755.00	9,600.00
<b>8600 · Business expenses</b>		
8640 · Personal property taxes	1,251.76	
8650 · Taxes - other	731.78	1,200.00
8680 · VISA/MC Service Charges	1,235.58	
<b>Total 8600 · Business expenses</b>	3,219.12	1,200.00
<b>Total Expense</b>	1,782,204.38	1,604,625.00
<b>Net Ordinary Income</b>	41,756.82	-17,925.00
<b>Net Income</b>	<b>41,756.82</b>	<b>-17,925.00</b>