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Cash Basis

Metro Detroit USBC Association
Profit & Loss Budget vs. Actual
 August 2008 through July 2009

	Aug '08 - Jul 09	Budget
Ordinary Income/Expense		
Income		
5 - Earned revenues		
5060 · Yearbook Sales	900.00	1,000.00
5210 · Membership dues - individuals	1,301,845.26	1,293,560.00
5310 · Interest-savings/short-term inv	12,032.57	8,000.00
5312 · Land Contract Interest	13,154.34	13,000.00
5315 · Service Fees Collected	0.00	
5470 · Lane Certification Fees	7,938.00	10,000.00
5480 · Merchandising Sales	4,988.60	6,000.00
5490 · Miscellaneous revenue		
5491 · Cruchon Proceeds	0.00	
5492 · BVL Fundraiser	0.00	
5493 · Hall of Fame Receipts	0.00	
5494 · Bowl For The Cure	0.00	
5497 · 50/50 Proceeds	4,388.00	
5490 · Miscellaneous revenue - Other	94.62	5,000.00
Total 5490 · Miscellaneous revenue	4,482.62	5,000.00
5500 · Tournament Income		
5510 · Women's Tournament Entry Fees		
5511 · Women's Sponsorship	3,000.00	
5512 · Women's Bracket/Jackpot Income	674.00	
5516 · Women's Miscellaneous	484.05	
5510 · Women's Tournament Entry Fees - Other	42,810.00	
Total 5510 · Women's Tournament Entry Fees	46,968.05	
5520 · Open Tournament Entry Fees		
5521 · Open Tournament Sponsorship	5,000.00	
5522 · Open Bracket Income	2,046.00	
5520 · Open Tournament Entry Fees - Other	35,620.00	
Total 5520 · Open Tournament Entry Fees	42,666.00	
5530 · Doubles/Mixed Tourn Entry Fees	3,450.00	
5540 · Senior Tournament Entry Fees	4,505.00	
5550 · Junior Masters Entry Fees		
5551 · Jr Masters Sponsorship	500.00	
5550 · Junior Masters Entry Fees - Other	3,780.00	
Total 5550 · Junior Masters Entry Fees	4,280.00	
5560 · Youth Tournament Entry Fees		
5561 · Youth Tournament Sponsorship	2,000.00	
5563 · 50/50 Youth	1,690.00	
5564 · Ball Raffle income	3,735.00	
5565 · Youth Fines	386.00	
5566 · Youth Miscellaneous	603.25	
5560 · Youth Tournament Entry Fees - Other	33,870.00	
Total 5560 · Youth Tournament Entry Fees	42,284.25	
5570 · Adult / Youth Entry Fees		
5573 · 50/50 Adult Youth	222.00	
5576 · Adult / Youth Miscellaneous	44.00	
5570 · Adult / Youth Entry Fees - Other	2,970.00	
Total 5570 · Adult / Youth Entry Fees	3,236.00	
5580 · Queens Tournament Entry Fees		
5581 · Queens Sponsorship	663.00	
5582 · Queens Bracket Income	90.00	
5580 · Queens Tournament Entry Fees - Other	4,160.00	
Total 5580 · Queens Tournament Entry Fees	4,913.00	
5590 · Masters Tournament Entry Fees		
5591 · Masters Sponsorship	1,875.00	
5592 · Masters Bracket Income	335.00	
5590 · Masters Tournament Entry Fees - Other	17,930.00	
Total 5590 · Masters Tournament Entry Fees	20,140.00	
5600 · Sr Masters Tournament Entry Fee		
5601 · Sr Masters Sponsorship	1,875.00	
5602 · Sr Masters Bracket Income	465.00	
5600 · Sr Masters Tournament Entry Fee - Other	18,240.00	
Total 5600 · Sr Masters Tournament Entry Fee	20,580.00	
5610 · Super Sr Masters Entry Fees		
5611 · Super Sr Masters Sponsorship	500.00	
5612 · Super Sr Masters Bracket Income	185.00	
5610 · Super Sr Masters Entry Fees - Other	7,200.00	

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Total 5610 · Super Sr Masters Entry Fees	7,885.00	
5620 · 500 Club Tournament Entry Fees	1,640.00	
5650 · Classic Entry Fees		
5651 · Classic Sponsorship	500.00	
5652 · Classic Bracket Income	70.00	
5650 · Classic Entry Fees - Other	4,350.00	
Total 5650 · Classic Entry Fees	4,920.00	
Total 5500 · Tournament Income	207,467.30	
Total 5 · Earned revenues	1,552,808.69	1,336,560.00
Total Income	1,552,808.69	1,336,560.00
Expense		
7000 · State / National Dues		
7061 · USBC Fees	652,035.00	654,000.00
7062 · USBC Youth Fees	49,005.00	49,400.00
7063 · MSUSBCBA Fees	37,856.00	36,000.00
7064 · MSUSBCWBA Fees	26,745.00	26,000.00
7065 · MSUSBC Youth Fees	2,506.00	2,600.00
Total 7000 · State / National Dues	768,147.00	768,000.00
7100 · Member Programs		
7105 · Assoc Rep Expense	1,254.02	2,000.00
7110 · Awards - program-related	63,055.01	60,000.00
7115 · Banquet	1,256.74	2,000.00
7120 · Directors Expenses	0.00	1,000.00
7125 · Hall of Fame Expenses	1,343.68	1,000.00
7140 · Promotion	24,710.00	25,000.00
7145 · RVP Expenses	700.00	500.00
7150 · Website Maintenance	300.00	1,500.00
7155 · Yearbook	6,806.40	8,000.00
Total 7100 · Member Programs	99,425.85	101,000.00
7200 · Salaries & related expenses		
7220 · Salaries & wages	234,052.13	250,000.00
7230 · Pension plan contributions	6,945.29	7,500.00
7240 · Employee Insurance	42,626.86	63,000.00
7245 · Retiree Insurance	10,265.70	
7250 · Payroll taxes	23,051.23	20,600.00
7260 · Lane Inspectors Wages	9,720.00	13,000.00
7270 · Lane Certification Wages	4,113.00	4,500.00
Total 7200 · Salaries & related expenses	330,774.21	358,600.00
7800 · Tournament Expenses		
7810 · Women's Tournament Expenses		
7811 · Women's Tournament Prize List	25,914.00	
7812 · Women's Tournament Lineage	12,150.00	
7813 · Women's Tournament Help	1,155.00	
7814 · Women's Tournament Printing	895.00	
7815 · Women's Tournament Awards	2,019.85	
7816 · Women's Tournament Postage	377.08	
7817 · Women's Tournament Banquet	690.00	
7818 · Women's Tourn Squad Org/Misc	1,988.00	
7819 · Women's Tourn Staff Support	3,212.80	
Total 7810 · Women's Tournament Expenses	48,401.73	
7820 · Open Tournament Expenses		
7821 · Open Tournament Prize List	26,350.00	
7822 · Open Tournament Lineage	8,410.50	
7823 · Open Tournament Help	835.00	
7824 · Open Tournament Printing	895.00	
7825 · Open Tournament Awards	4,270.50	
7826 · Open Tournament Postage	118.88	
7827 · Open Tournament Banquet	465.00	
7828 · Open Tournament Squad Organizer	290.00	
7829 · Open Tournament Staff Support	1,980.80	
Total 7820 · Open Tournament Expenses	43,615.68	
7830 · Doubles/Mixed Tourn Expenses		
7831 · Doubles/Mixed Tourn Prize List	1,841.00	
7832 · Doubles/Mixed Tourn Lineage	828.00	
7833 · Doubles/Mixed Tourn Help	350.00	
7834 · Doubles/Mixed Tourn Printing	1,023.00	
7836 · Doubles/Mixed Tourn Postage	45.78	

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7839 · Doubles/Mixed Tourn Staff Supp	248.40	
Total 7830 · Doubles/Mixed Tourn Expenses	4,336.18	
7840 · Senior Tournament Expenses		
7841 · Senior Tournament Prize List	2,120.00	
7842 · Senior Tournament Lineage	1,590.00	
7843 · Senior Tournament Help	60.00	
7844 · Senior Tournament Printing	309.00	
7846 · Senior Tournament Postage	146.17	
7847 · Senior Tournament Banquet	60.00	
7849 · Senior Tournament Staff Support	198.75	
Total 7840 · Senior Tournament Expenses	4,483.92	
7850 · Junior Masters Expenses		
7851 · Junior Masters Scholarships	2,025.00	
7852 · Junior Masters Lineage	1,036.00	
7853 · Junior Masters Help	75.00	
7854 · Junior Masters Printing	108.50	
7856 · Junior Masters Postage	112.02	
7859 · Junior Masters Staff Support	197.40	
Total 7850 · Junior Masters Expenses	3,553.92	
7860 · Youth Tournament Expenses		
7861 · Youth Tournament Scholarships	14,185.00	
7862 · Youth Tournament Lineage	14,766.00	
7863 · Youth Tournament Help	2,110.00	
7864 · Youth Tournament Printing	618.00	
7865 · Youth Tournament Awards	4,351.50	
7866 · Youth Tournament Postage	37.34	
7867 · Youth Tournament Banquet	666.00	
7868 · Youth Tournament Patches	1,039.87	
7869 · Youth Tournament Staff Support	2,354.40	
Total 7860 · Youth Tournament Expenses	40,128.11	
7870 · Adult / Youth Expenses		
7871 · Adult / Youth Scholarships	1,700.00	
7872 · Adult / Youth Lineage	1,029.00	
7873 · Adult / Youth Tournament Help	310.00	
7874 · Adult / Youth Printing	235.00	
7876 · Adult / Youth Postage	71.26	
7879 · Adult / Youth Staff Support	160.00	
Total 7870 · Adult / Youth Expenses	3,505.26	
7880 · Queens Expenses		
7881 · Queens Prize List	3,500.00	
7882 · Queens Lineage	828.00	
7883 · Queens Help	175.00	
7884 · Queens Printing	235.00	
7886 · Queens Postage	188.36	
7887 · Queens Banquet	30.00	
7889 · Queens Staff Support	160.00	
Total 7880 · Queens Expenses	5,116.36	
7890 · Masters Expenses		
7891 · Masters Prize List	16,100.00	
7892 · Masters Lineage	2,520.00	
7894 · Masters Printing	348.00	
7896 · Masters Postage	340.15	
7899 · Masters Staff Support	571.50	
Total 7890 · Masters Expenses	19,879.65	
7900 · Sr Masters Expenses		
7901 · Sr Masters Prize List	16,615.00	
7902 · Sr Masters Lineage	2,360.00	
7904 · Sr Masters Printing	348.00	
7906 · Sr Masters Postage	347.94	
7907 · Sr Masters Banquet	30.00	
7909 · Sr Masters Staff Support	539.00	
Total 7900 · Sr Masters Expenses	20,239.94	
7910 · Super Sr Masters Expenses		
7911 · Super Sr Masters Prize List	6,025.00	
7912 · Super Sr Masters Lineage	932.00	
7913 · Super Sr Masters Help	85.00	
7914 · Super Sr Masters Printing	309.00	
7916 · Super Sr Masters Postage	137.43	
7919 · Super Sr Masters Staff Support	262.50	

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Total 7910 · Super Sr Masters Expenses	7,750.93	
7920 · 500 Club Expenses		
7921 · 500 Club Prize List	1,008.00	
7922 · 500 Club Lineage	474.00	
7923 · 500 Club Help	75.00	
7924 · 500 Club Printing	202.50	
7926 · 500 Club Postage	41.16	
7927 · 500 Club Banquet	66.02	
7929 · 500 Club Staff Support	123.00	
Total 7920 · 500 Club Expenses	1,989.68	
7930 · Classic Expenses		
7931 · Classic Prize List	4,000.00	
7932 · Classic Lineage	664.00	
7934 · Classic Printing	447.00	
7939 · Classic Staff Support	101.50	
Total 7930 · Classic Expenses	5,212.50	
Total 7800 · Tournament Expenses	208,213.86	
8100 · Non-personnel expenses		
8105 · Accounting fees	1,280.00	1,500.00
8110 · Christmas Party Expenses	960.94	1,000.00
8115 · Computer Equipment	4,014.08	1,000.00
8120 · Licensing Fees	170.00	100.00
8125 · Merchandise Inventory	0.00	
8130 · Office equip rental & repairs	3,862.15	5,000.00
8135 · Office Supplies	16,014.83	15,000.00
8140 · Postage, shipping, delivery	31,345.10	40,000.00
8145 · Employee Uniforms	0.00	
8150 · Telephone & telecommunications	4,061.31	5,000.00
8155 · Veterans Bowling	516.50	500.00
Total 8100 · Non-personnel expenses	62,224.91	69,100.00
8200 · Occupancy expenses		
8210 · Rent	21,146.36	20,000.00
8245 · Security	408.00	500.00
Total 8200 · Occupancy expenses	21,554.36	20,500.00
8300 · Travel & meetings expenses		
8305 · Assoc Managers Expense Account	2,856.40	3,500.00
8315 · Delegate Expense	19,925.00	15,000.00
8320 · Lane Inspectors Mileage/Exp	10,188.67	6,000.00
8325 · Lane Certification Mileage/Exp	0.00	2,000.00
8330 · Meeting Expense	1,939.34	3,000.00
8335 · President's Expense Account	1,679.97	2,000.00
Total 8300 · Travel & meetings expenses	36,589.38	31,500.00
8500 · Misc expenses		
8505 · Advertising expenses	7,800.00	8,000.00
8520 · Insurance - non-employee	1,355.00	1,800.00
8525 · Insurance - Workers Comp	597.00	1,200.00
Total 8500 · Misc expenses	9,752.00	11,000.00
8600 · Business expenses		
8640 · Personal property taxes	1,247.45	2,000.00
8680 · VISA/MC Service Charges	1,235.14	2,000.00
Total 8600 · Business expenses	2,482.59	4,000.00
Total Expense	1,539,164.16	1,363,700.00
Net Ordinary Income	13,644.53	-27,140.00
Net Income	13,644.53	-27,140.00