

Metro Detroit USBC Association
Profit & Loss Budget vs. Actual
 August 2009 through July 2010

	Aug '09 - Jul 10	Budget
Ordinary Income/Expense		
Income		
5 - Earned revenues		
5060 - Yearbook Sales	660.00	800.00
5210 - Membership dues - individuals	1,219,301.80	1,203,600.00
5310 - Interest-savings/short-term inv	6,149.91	7,000.00
5312 - Land Contract Interest	10,769.08	12,500.00
5315 - Service Fees Collected	0.00	
5470 - Lane Certification Fees	7,642.00	8,000.00
5480 - Merchandising Sales	2,514.90	3,000.00
5490 - Miscellaneous revenue		
5491 - Cruchon Proceeds	0.00	
5492 - BVL Fundraiser	-150.00	
5493 - Hall of Fame Receipts	0.00	
5494 - Bowl For The Cure	0.00	
5497 - 50/50 Proceeds	4,998.00	
5490 - Miscellaneous revenue - Other	3,241.75	4,000.00
Total 5490 - Miscellaneous revenue	8,089.75	4,000.00
5500 - Tournament Income		
5510 - Women's Tournament Entry Fees		
5511 - Women's Sponsorship	5,000.00	
5512 - Women's Bracket/Jackpot Income	1,415.00	
5516 - Women's Miscellaneous	350.00	
5510 - Women's Tournament Entry Fees - Other	42,816.00	
Total 5510 - Women's Tournament Entry Fees	49,581.00	
5520 - Open Tournament Entry Fees		
5521 - Open Tournament Sponsorship	5,000.00	
5522 - Open Bracket Income	1,674.00	
5526 - Open Miscellaneous	174.80	
5520 - Open Tournament Entry Fees - Other	35,450.00	
Total 5520 - Open Tournament Entry Fees	42,298.80	
5540 - Senior Tournament Entry Fees		
5542 - Senior Tournament brackets	84.00	
5540 - Senior Tournament Entry Fees - Other	4,590.00	
Total 5540 - Senior Tournament Entry Fees	4,674.00	
5550 - Junior Masters Entry Fees		
5551 - Jr Masters Sponsorship	500.00	
5550 - Junior Masters Entry Fees - Other	2,835.00	
Total 5550 - Junior Masters Entry Fees	3,335.00	
5560 - Youth Tournament Entry Fees		
5561 - Youth Tournament Sponsorship	2,000.00	
5563 - 50/50 Youth	1,978.00	
5564 - Ball Raffle income	1,500.00	
5565 - Youth Fines	296.00	
5566 - Youth Miscellaneous	403.16	
5560 - Youth Tournament Entry Fees - Other	29,078.00	
Total 5560 - Youth Tournament Entry Fees	35,255.16	
5570 - Adult / Youth Entry Fees		
5571 - Adult/Youth Sponsorship	250.00	
5573 - 50/50 Adult Youth	237.00	
5570 - Adult / Youth Entry Fees - Other	3,765.00	
Total 5570 - Adult / Youth Entry Fees	4,252.00	
5580 - Queens Tournament Entry Fees		
5581 - Queens Sponsorship	500.00	
5582 - Queens Bracket Income	75.00	
5580 - Queens Tournament Entry Fees - Other	4,760.00	
Total 5580 - Queens Tournament Entry Fees	5,335.00	
5590 - Masters Tournament Entry Fees		
5591 - Masters Sponsorship	1,875.00	
5592 - Masters Bracket Income	193.00	
5590 - Masters Tournament Entry Fees - Other	20,800.00	
Total 5590 - Masters Tournament Entry Fees	22,868.00	
5600 - Sr Masters Tournament Entry Fee		
5601 - Sr Masters Sponsorship	1,875.00	
5602 - Sr Masters Bracket Income	540.00	
5600 - Sr Masters Tournament Entry Fee - Other	18,360.00	
Total 5600 - Sr Masters Tournament Entry Fee	20,775.00	

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5610 · Super Sr Masters Entry Fees		
5611 · Super Sr Masters Sponsorship	500.00	
5612 · Super Sr Masters Bracket Income	185.00	
5610 · Super Sr Masters Entry Fees - Other	7,200.00	
Total 5610 · Super Sr Masters Entry Fees	7,885.00	
5620 · 500 Club Tournament Entry Fees	1,870.00	
5650 · Classic Entry Fees	0.00	
Total 5500 · Tournament Income	198,128.96	
Total 5 · Earned revenues	1,453,256.40	1,238,900.00
Total Income	1,453,256.40	1,238,900.00
Expense		
7000 · State / National Dues		
7061 · USBC Fees	604,565.00	602,000.00
7062 · USBC Youth Fees	65,731.50	65,250.00
7063 · MSUSBCBA Fees	35,329.00	33,000.00
7064 · MSUSBCWBA Fees	24,386.00	23,800.00
7065 · MSUSBC Youth Fees	2,081.50	2,250.00
7066 · Unexplained USBC credits	-294.00	
Total 7000 · State / National Dues	731,799.00	726,300.00
7100 · Member Programs		
7105 · Assoc Rep Expense	-40.00	1,500.00
7110 · Awards - program-related	34,391.23	32,000.00
7115 · Banquet	789.64	1,500.00
7120 · Directors Expenses	1,031.65	500.00
7125 · Hall of Fame Expenses	1,543.14	1,000.00
7140 · Promotion	4,863.40	25,000.00
7145 · RVP Expenses	407.50	1,000.00
7150 · Website Maintenance	335.00	500.00
7155 · Yearbook	3,480.00	6,000.00
Total 7100 · Member Programs	46,801.56	69,000.00
7200 · Salaries & related expenses		
7220 · Salaries & wages	214,601.36	230,000.00
7230 · Pension plan contributions	6,783.21	6,900.00
7240 · Employee Insurance	45,732.47	48,000.00
7245 · Retiree Insurance	10,800.00	10,800.00
7250 · Payroll taxes	26,108.13	25,000.00
7260 · Lane Inspectors Wages	10,692.50	12,000.00
7270 · Lane Certification Wages	4,607.00	4,500.00
Total 7200 · Salaries & related expenses	319,324.67	337,200.00
7800 · Tournament Expenses		
7810 · Women's Tournament Expenses		
7811 · Women's Tournament Prize List	27,933.00	
7812 · Women's Tournament Lineage	14,583.40	
7813 · Women's Tournament Help	700.00	
7814 · Women's Tournament Printing	2,072.00	
7815 · Women's Tournament Awards	953.00	
7816 · Women's Tournament Postage	429.81	
7817 · Women's Tournament Banquet	795.00	
7818 · Women's Tourn Squad Org/Misc	1,988.10	
7819 · Women's Tourn Staff Support	2,961.60	
Total 7810 · Women's Tournament Expenses	52,415.91	
7820 · Open Tournament Expenses		
7821 · Open Tournament Prize List	26,810.00	
7822 · Open Tournament Lineage	9,734.40	
7823 · Open Tournament Help	870.00	
7824 · Open Tournament Printing	1,945.00	
7825 · Open Tournament Awards	1,772.60	
7826 · Open Tournament Postage	264.52	
7827 · Open Tournament Banquet	240.00	
7828 · Open Tournament Squad Org/Misc	1,183.29	
7829 · Open Tournament Staff Support	2,012.80	
Total 7820 · Open Tournament Expenses	44,832.61	
7840 · Senior Tournament Expenses		
7841 · Senior Tournament Prize List	2,340.00	
7842 · Senior Tournament Lineage	1,338.75	
7843 · Senior Tournament Help	105.00	
7844 · Senior Tournament Printing	432.00	
7846 · Senior Tournament Postage	33.00	

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Cash Basis

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7847 - Senior Tournament Banquet	150.00	
7849 - Senior Tournament Staff Support	191.25	
Total 7840 - Senior Tournament Expenses	4,590.00	
7850 - Junior Masters Expenses		
7851 - Junior Masters Scholarships	1,600.00	
7852 - Junior Masters Lineage	796.00	
7853 - Junior Masters Help	70.00	
7854 - Junior Masters Printing	148.00	
7856 - Junior Masters Postage	67.94	
7858 - Junior Masters Junior Gold Entr	0.00	
7859 - Junior Masters Staff Support	148.05	
Total 7850 - Junior Masters Expenses	2,829.99	
7860 - Youth Tournament Expenses		
7861 - Youth Tournament Scholarships	13,310.00	
7862 - Youth Tournament Lineage	14,451.75	
7863 - Youth Tournament Help	1,645.00	
7864 - Youth Tournament Printing	1,447.00	
7865 - Youth Tournament Awards	4,337.70	
7867 - Youth Tournament Banquet	936.94	
7868 - Youth Tournament Patches	1,424.59	
7869 - Youth Tournament Staff Support	2,066.40	
Total 7860 - Youth Tournament Expenses	39,619.38	
7870 - Adult / Youth Expenses		
7871 - Adult / Youth Scholarships	2,110.00	
7872 - Adult / Youth Lineage	1,476.00	
7873 - Adult / Youth Tournament Help	185.00	
7874 - Adult / Youth Printing	250.00	
7879 - Adult / Youth Staff Support	198.40	
Total 7870 - Adult / Youth Expenses	4,219.40	
7880 - Queens Expenses		
7881 - Queens Prize List	3,580.00	
7882 - Queens Lineage	810.30	
7883 - Queens Help	105.00	
7884 - Queens Printing	305.00	
7886 - Queens Postage	207.50	
7889 - Queens Staff Support	170.00	
Total 7880 - Queens Expenses	5,177.80	
7890 - Masters Expenses		
7891 - Masters Prize List	17,400.00	
7892 - Masters Lineage	3,850.50	
7894 - Masters Printing	348.00	
7896 - Masters Postage	316.54	
7897 - Masters Banquet	30.00	
7899 - Masters Staff Support	630.00	
Total 7890 - Masters Expenses	22,575.04	
7900 - Sr Masters Expenses		
7901 - Sr Masters Prize List	16,805.00	
7902 - Sr Masters Lineage	2,511.60	
7904 - Sr Masters Printing	348.00	
7906 - Sr Masters Postage	449.96	
7907 - Sr Masters Banquet	30.00	
7909 - Sr Masters Staff Support	535.50	
Total 7900 - Sr Masters Expenses	20,680.06	
7910 - Super Sr Masters Expenses		
7911 - Super Sr Masters Prize List	5,775.00	
7912 - Super Sr Masters Lineage	1,102.50	
7913 - Super Sr Masters Help	35.00	
7914 - Super Sr Masters Printing	305.00	
7916 - Super Sr Masters Postage	135.22	
7917 - Super Sr Masters Banquet	30.00	
7919 - Super Sr Masters Staff Support	252.00	
Total 7910 - Super Sr Masters Expenses	7,634.72	
7920 - 500 Club Expenses		
7921 - 500 Club Prize List	1,105.00	
7922 - 500 Club Lineage	615.00	
7923 - 500 Club Help	45.00	
7924 - 500 Club Printing	250.00	
7926 - 500 Club Postage	66.17	
7927 - 500 Club Banquet	49.98	

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7929 · 500 Club Staff Support	127.50	
Total 7920 · 500 Club Expenses	2,258.65	
7930 · Classic Expenses		
7934 · Classic Printing	348.00	
7938 · Classic Misc Expenses	40.00	
Total 7930 · Classic Expenses	388.00	
Total 7800 · Tournament Expenses	207,221.56	
8100 · Non-personnel expenses		
8105 · Accounting fees	1,625.00	1,500.00
8110 · Christmas Party Expenses	874.29	1,000.00
8115 · Computer Equipment	4,420.50	4,000.00
8120 · Licensing Fees	140.00	
8125 · Merchandise Inventory	0.00	
8130 · Office equip rental & repairs	4,149.20	3,000.00
8135 · Office Supplies	13,507.55	15,000.00
8140 · Postage, shipping, delivery	36,355.27	35,000.00
8145 · Employee Uniforms	0.00	
8150 · Telephone & telecommunications	4,710.82	5,000.00
8155 · Veterans Bowling	492.39	600.00
Total 8100 · Non-personnel expenses	66,275.02	65,100.00
8200 · Occupancy expenses		
8210 · Rent	21,801.96	23,000.00
8245 · Security	408.00	500.00
Total 8200 · Occupancy expenses	22,209.96	23,500.00
8300 · Travel & meetings expenses		
8305 · Assoc Managers Expense Account	4,188.43	3,500.00
8315 · Delegate Expense	6,580.00	15,000.00
8320 · Lane Inspectors Mileage/Exp	6,783.91	7,000.00
8325 · Lane Certification Mileage/Exp	2,581.20	2,000.00
8330 · Meeting Expense	1,745.69	2,000.00
8335 · President's Expense Account	964.91	2,500.00
Total 8300 · Travel & meetings expenses	22,844.14	32,000.00
8500 · Misc expenses		
8505 · Advertising expenses	7,800.00	8,000.00
8520 · Insurance - non-employee	1,317.00	1,500.00
8525 · Insurance - Workers Comp	584.00	1,000.00
Total 8500 · Misc expenses	9,701.00	10,500.00
8600 · Business expenses		
8640 · Personal property taxes	1,519.95	1,500.00
8680 · VISA/MC Service Charges	1,361.28	1,500.00
Total 8600 · Business expenses	2,881.23	3,000.00
Total Expense	1,429,058.14	1,266,600.00
Net Ordinary Income	24,198.26	-27,700.00
Net Income	24,198.26	-27,700.00