

Metro Detroit USBC Association
Profit & Loss Budget vs. Actual
 August 2010 through July 2011

	Aug '10 - Jul 11	Budget
Ordinary Income/Expense		
Income		
5 - Earned revenues		
5060 - Yearbook Sales	367.00	700.00
5210 - Membership dues - individuals	1,127,562.75	1,151,400.00
5310 - Interest-savings/short-term inv	4,727.22	3,500.00
5312 - Land Contract Interest	1,511.38	1,563.00
5315 - Service Fees Collected	0.00	
5470 - Lane Certification Fees	7,236.00	8,000.00
5480 - Merchandising Sales		
5482 - Envelope & Program Sales	1,011.00	
5480 - Merchandising Sales - Other	632.50	3,000.00
Total 5480 - Merchandising Sales	1,643.50	3,000.00
5490 - Miscellaneous revenue		
5491 - Cruchon Proceeds	0.00	
5492 - BVL Fundraiser	0.00	
5493 - Hall of Fame Receipts	0.00	
5494 - Bowl For The Cure	0.00	
5497 - 50/50 Proceeds	6,547.00	
5490 - Miscellaneous revenue - Other	1,222.89	5,000.00
Total 5490 - Miscellaneous revenue	7,769.89	5,000.00
5500 - Tournament Income		
5510 - Women's Tournament Entry Fees		
5511 - Women's Sponsorship	3,000.00	
5512 - Women's Bracket/Jackpot Income	1,573.37	
5516 - Women's Miscellaneous	205.00	
5510 - Women's Tournament Entry Fees - Other	40,920.00	
Total 5510 - Women's Tournament Entry Fees	45,698.37	
5520 - Open Tournament Entry Fees		
5521 - Open Tournament Sponsorship	3,000.00	
5522 - Open Bracket Income	2,168.63	
5526 - Open Miscellaneous	205.00	
5520 - Open Tournament Entry Fees - Other	35,655.00	
Total 5520 - Open Tournament Entry Fees	41,028.63	
5540 - Senior Tournament Entry Fees	4,860.00	
5550 - Junior Masters Entry Fees		
5551 - Jr Masters Sponsorship	500.00	
5556 - Junior Masters Miscellaneous	30.00	
5550 - Junior Masters Entry Fees - Other	2,295.00	
Total 5550 - Junior Masters Entry Fees	2,825.00	
5560 - Youth Tournament Entry Fees		
5561 - Youth Tournament Sponsorship	2,000.00	
5563 - 50/50 Youth	1,643.00	
5564 - Ball Raffle income	486.20	
5565 - Youth Fines	150.00	
5560 - Youth Tournament Entry Fees - Other	25,956.00	
Total 5560 - Youth Tournament Entry Fees	30,235.20	
5570 - Adult / Youth Entry Fees		
5571 - Adult/Youth Sponsorship	100.00	
5570 - Adult / Youth Entry Fees - Other	2,660.00	
Total 5570 - Adult / Youth Entry Fees	2,760.00	
5580 - Queens Tournament Entry Fees		
5581 - Queens Sponsorship	500.00	
5582 - Queens Bracket Income	55.00	
5580 - Queens Tournament Entry Fees - Other	4,900.00	
Total 5580 - Queens Tournament Entry Fees	5,455.00	
5590 - Masters Tournament Entry Fees		
5591 - Masters Sponsorship	1,500.00	
5592 - Masters Bracket Income	1,388.00	
5590 - Masters Tournament Entry Fees - Other	23,770.00	
Total 5590 - Masters Tournament Entry Fees	26,658.00	
5600 - Sr Masters Tournament Entry Fee		
5601 - Sr Masters Sponsorship	1,500.00	
5602 - Sr Masters Bracket Income	641.00	
5600 - Sr Masters Tournament Entry Fee - Other	18,720.00	
Total 5600 - Sr Masters Tournament Entry Fee	20,861.00	
5610 - Super Sr Masters Entry Fees		

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5611 · Super Sr Masters Sponsorship	500.00	
5610 · Super Sr Masters Entry Fees - Other	7,300.00	
Total 5610 · Super Sr Masters Entry Fees	7,800.00	
5620 · 500 Club Tournament Entry Fees		
5621 · 500 Club Sponsorship	100.00	
5620 · 500 Club Tournament Entry Fees - Other	2,154.00	
Total 5620 · 500 Club Tournament Entry Fees	2,254.00	
Total 5500 · Tournament Income	190,435.20	
Total 5 · Earned revenues	1,341,252.94	1,173,163.00
Total Income	1,341,252.94	1,173,163.00
Expense		
7000 · State / National Dues		
7061 · USBC Fees	558,205.00	579,000.00
7062 · USBC Youth Fees	58,023.00	58,000.00
7063 · MSUSBCBA Fees	33,344.00	32,000.00
7064 · MSUSBCWBA Fees	22,255.00	22,500.00
7065 · MSUSBC Youth Fees	1,945.50	2,000.00
Total 7000 · State / National Dues	673,772.50	693,500.00
7100 · Member Programs		
7105 · Assoc Rep Expense	0.00	500.00
7110 · Awards - program-related	16,906.52	35,000.00
7115 · Banquet	523.06	1,000.00
7120 · Directors Expenses	400.90	500.00
7125 · Hall of Fame Expenses	442.65	1,500.00
7140 · Promotion	6,110.00	15,000.00
7145 · RVP Expenses	42.50	500.00
7150 · Website Maintenance	1,500.00	500.00
7155 · Yearbook	7,500.00	4,000.00
Total 7100 · Member Programs	33,425.63	58,500.00
7200 · Salaries & related expenses		
7220 · Salaries & wages	203,352.46	230,000.00
7230 · Pension plan contributions	6,905.42	7,000.00
7240 · Employee Insurance	50,132.40	47,000.00
7245 · Retiree Insurance	10,800.00	10,800.00
7250 · Payroll taxes	28,731.51	25,000.00
7260 · Lane Inspectors Wages	10,537.50	11,200.00
7270 · Lane Certification Wages	6,093.00	4,500.00
Total 7200 · Salaries & related expenses	316,552.29	335,500.00
7800 · Tournament Expenses		
7810 · Women's Tournament Expenses		
7811 · Women's Tournament Prize List	24,707.00	
7812 · Women's Tournament Lineage	13,670.80	
7813 · Women's Tournament Help	1,207.50	
7815 · Women's Tournament Awards	1,670.56	
7816 · Women's Tournament Postage	186.44	
7817 · Women's Tournament Banquet	600.00	
7818 · Women's Tourn Squad Org/Misc	1,337.50	
7819 · Women's Tourn Staff Support	2,790.40	
Total 7810 · Women's Tournament Expenses	46,170.20	
7820 · Open Tournament Expenses		
7821 · Open Tournament Prize List	24,928.00	
7822 · Open Tournament Lineage	9,804.60	
7823 · Open Tournament Help	1,207.50	
7825 · Open Tournament Awards	961.00	
7826 · Open Tournament Postage	130.75	
7827 · Open Tournament Banquet	270.00	
7828 · Open Tournament Squad Org/Misc	1,047.50	
7829 · Open Tournament Staff Support	2,017.60	
Total 7820 · Open Tournament Expenses	40,366.95	
7840 · Senior Tournament Expenses		
7841 · Senior Tournament Prize List	2,430.00	
7842 · Senior Tournament Lineage	1,822.50	
7843 · Senior Tournament Help	55.00	
7844 · Senior Tournament Printing	110.00	
7846 · Senior Tournament Postage	50.16	
7847 · Senior Tournament Banquet	135.00	
7849 · Senior Tournament Staff Support	202.50	

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Total 7840 · Senior Tournament Expenses	4,805.16	
7850 · Junior Masters Expenses		
7851 · Junior Masters Scholarships	685.00	
7852 · Junior Masters Lineage	652.00	
7853 · Junior Masters Help	166.50	
7854 · Junior Masters Printing	42.50	
7856 · Junior Masters Postage	61.56	
7858 · Junior Masters Junior Gold Entr	600.00	
7859 · Junior Masters Staff Support	119.85	
Total 7850 · Junior Masters Expenses	2,327.41	
7860 · Youth Tournament Expenses		
7861 · Youth Tournament Scholarships	13,445.00	
7862 · Youth Tournament Lineage	13,007.25	
7863 · Youth Tournament Help	1,150.00	
7865 · Youth Tournament Awards	3,211.25	
7866 · Youth Tournament Postage	483.67	
7867 · Youth Tournament Banquet	1,617.06	
7868 · Youth Tournament Patches	984.97	
7869 · Youth Tournament Staff Support	1,800.90	
Total 7860 · Youth Tournament Expenses	35,700.10	
7870 · Adult / Youth Expenses		
7871 · Adult / Youth Scholarships	1,275.00	
7872 · Adult / Youth Lineage	984.00	
7873 · Adult / Youth Tournament Help	175.00	
7874 · Adult / Youth Printing	212.50	
7876 · Adult / Youth Postage	91.78	
7879 · Adult / Youth Staff Support	136.00	
Total 7870 · Adult / Youth Expenses	2,874.28	
7880 · Queens Expenses		
7881 · Queens Prize List	4,100.00	
7882 · Queens Lineage	967.50	
7883 · Queens Help	60.00	
7884 · Queens Printing	110.00	
7886 · Queens Postage	205.82	
7888 · Queens Misc Expense	20.00	
7889 · Queens Staff Support	175.00	
Total 7880 · Queens Expenses	5,638.32	
7890 · Masters Expenses		
7891 · Masters Prize List	19,750.00	
7892 · Masters Lineage	4,407.75	
7893 · Masters Tournament Help	200.00	
7894 · Masters Printing	137.50	
7896 · Masters Postage	269.50	
7897 · Masters Banquet	30.00	
7899 · Masters Staff Support	720.00	
Total 7890 · Masters Expenses	25,514.75	
7900 · Sr Masters Expenses		
7901 · Sr Masters Prize List	17,465.00	
7902 · Sr Masters Lineage	2,420.00	
7904 · Sr Masters Printing	137.50	
7906 · Sr Masters Postage	394.26	
7907 · Sr Masters Banquet	0.00	
7909 · Sr Masters Staff Support	546.00	
Total 7900 · Sr Masters Expenses	20,962.76	
7910 · Super Sr Masters Expenses		
7911 · Super Sr Masters Prize List	5,775.00	
7912 · Super Sr Masters Lineage	882.00	
7914 · Super Sr Masters Printing	110.00	
7916 · Super Sr Masters Postage	135.36	
7917 · Super Sr Masters Banquet	30.00	
7919 · Super Sr Masters Staff Support	255.50	
Total 7910 · Super Sr Masters Expenses	7,187.86	
7920 · 500 Club Expenses		
7921 · 500 Club Prize List	1,300.00	
7922 · 500 Club Lineage	534.00	
7924 · 500 Club Printing	85.00	
7926 · 500 Club Postage	76.47	
7927 · 500 Club Banquet	42.00	
7929 · 500 Club Staff Support	144.00	

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Total 7920 · 500 Club Expenses	2,181.47	
Total 7800 · Tournament Expenses	193,729.26	
8100 · Non-personnel expenses		
8105 · Accounting fees	1,775.00	1,700.00
8110 · Christmas Party Expenses	1,022.06	1,000.00
8120 · Licensing Fees	520.00	
8125 · Merchandise Inventory	0.00	
8130 · Office equip rental & repairs	8,182.70	5,000.00
8135 · Office Supplies	13,772.93	15,000.00
8140 · Postage, shipping, delivery	30,641.92	35,000.00
8150 · Telephone & telecommunications	5,500.61	4,500.00
8155 · Veterans Bowling	378.50	600.00
Total 8100 · Non-personnel expenses	61,793.72	62,800.00
8200 · Occupancy expenses		
8210 · Rent	23,744.36	23,000.00
8245 · Security	408.00	500.00
Total 8200 · Occupancy expenses	24,152.36	23,500.00
8300 · Travel & meetings expenses		
8305 · Assoc Managers Expense Account	3,277.84	4,000.00
8315 · Delegate Expense	20,930.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	7,301.74	7,000.00
8325 · Lane Certification Mileage/Exp	1,966.23	2,000.00
8330 · Meeting Expense	2,155.66	2,000.00
8335 · President's Expense Account	1,217.08	2,000.00
Total 8300 · Travel & meetings expenses	36,848.55	27,000.00
8500 · Misc expenses		
8505 · Advertising expenses	6,550.00	8,500.00
8520 · Insurance - non-employee	850.00	1,000.00
8525 · Insurance - Workers Comp	586.00	700.00
Total 8500 · Misc expenses	7,986.00	10,200.00
8600 · Business expenses		
8640 · Personal property taxes	889.43	1,500.00
8680 · VISA/MC Service Charges	1,499.29	1,500.00
Total 8600 · Business expenses	2,388.72	3,000.00
Total Expense	1,350,649.03	1,214,000.00
Net Ordinary Income	-9,396.09	-40,837.00
Net Income	-9,396.09	-40,837.00