

Metro Detroit USBC Association
Profit & Loss Budget Performance
August 2016 through July 2017

	Aug '16 - Jul 17	Budget	Aug '16 - Jul 17	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
5 · Earned revenues					
5060 · Yearbook Sales	200.00	100.00	200.00	100.00	100.00
5310 · Interest-savings/short-term inv	1,971.60	200.00	1,971.60	200.00	200.00
5315 · Service Fees Collected	0.00		0.00		
5470 · Lane Certification Fees	7,560.00	10,000.00	7,560.00	10,000.00	10,000.00
5475 · Youth Shirts	2,488.43	2,000.00	2,488.43	2,000.00	2,000.00
Total 5 · Earned revenues	12,220.03	12,300.00	12,220.03	12,300.00	12,300.00
5210 · Membership dues - individuals					
5215 · Premium Upgrades	7,005.00	2,000.00	7,005.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	806,954.50	826,700.00	806,954.50	826,700.00	826,700.00
Total 5210 · Membership dues - individuals	813,959.50	828,700.00	813,959.50	828,700.00	828,700.00
5480 · Merchandising Sales					
5481 · Merchandise Sales	0.00	0.00	0.00	0.00	0.00
5482 · Envelope & Program Sales	880.00		880.00		
5483 · Embroidery Income	420.11		420.11		
5480 · Merchandising Sales - Other	1,882.08	2,000.00	1,882.08	2,000.00	2,000.00
Total 5480 · Merchandising Sales	3,182.19	2,000.00	3,182.19	2,000.00	2,000.00
5490 · Miscellaneous revenue					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	0.00		0.00		
5494 · Bowl For The Cure	0.00		0.00		
5495 · Coaching Clinic	0.00		0.00		
5497 · 50/50 Proceeds	5,017.00		5,017.00		
5490 · Miscellaneous revenue - Other	890.01	7,500.00	890.01	7,500.00	7,500.00
Total 5490 · Miscellaneous revenue	5,907.01	7,500.00	5,907.01	7,500.00	7,500.00
5500 · Tournament Income					
5510 · Women's Tournament Entry Fees					
5511 · Women's Sponsorship	2,000.00		2,000.00		
5512 · Women's Bracket/Jackpot Income	777.50		777.50		
5510 · Women's Tournament Entry Fees - Ot...	42,390.00		42,390.00		
Total 5510 · Women's Tournament Entry Fees	45,167.50		45,167.50		
5520 · Open Tournament Entry Fees					
5521 · Open Tournament Sponsorship	2,000.00		2,000.00		
5522 · Open Bracket Income	1,209.50		1,209.50		
5520 · Open Tournament Entry Fees - Other	31,205.00		31,205.00		
Total 5520 · Open Tournament Entry Fees	34,414.50		34,414.50		
5530 · Doubles/Mixed Tourn Entry Fees					
5531 · Mixed Miscellaneous Income	82.50		82.50		
5530 · Doubles/Mixed Tourn Entry Fees - Other	5,740.00		5,740.00		
Total 5530 · Doubles/Mixed Tourn Entry Fees	5,822.50		5,822.50		
5540 · Senior Tournament Entry Fees	6,800.00		6,800.00		
5550 · Junior Masters Entry Fees					
5551 · Jr Masters Sponsorship	600.00		600.00		
5550 · Junior Masters Entry Fees - Other	5,390.00		5,390.00		
Total 5550 · Junior Masters Entry Fees	5,990.00		5,990.00		
5560 · Youth Tournament Entry Fees					
5561 · Youth Tournament Sponsorship	2,750.00		2,750.00		
5563 · 50/50 Youth	1,349.00		1,349.00		
5560 · Youth Tournament Entry Fees - Other	22,725.00		22,725.00		
Total 5560 · Youth Tournament Entry Fees	26,824.00		26,824.00		
5570 · Adult / Youth Entry Fees					
5571 · Adult/Youth Sponsorship	100.00		100.00		
5570 · Adult / Youth Entry Fees - Other	1,890.00		1,890.00		
Total 5570 · Adult / Youth Entry Fees	1,990.00		1,990.00		
5580 · Queens Tournament Entry Fees					
5581 · Queens Sponsorship	1,558.00		1,558.00		
5582 · Queens Bracket Income	150.00		150.00		
5586 · Queens Miscellaneous	155.00		155.00		

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5580 · Queens Tournament Entry Fees - Other	3,085.00		3,085.00		
Total 5580 · Queens Tournament Entry Fees	4,948.00		4,948.00		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	1,750.00		1,750.00		
5592 · Masters Bracket Income	270.00		270.00		
5590 · Masters Tournament Entry Fees - Other	14,720.00		14,720.00		
Total 5590 · Masters Tournament Entry Fees	16,740.00		16,740.00		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	1,750.00		1,750.00		
5602 · Sr Masters Bracket Income	1,095.00		1,095.00		
5600 · Sr Masters Tournament Entry Fee - Ot...	16,520.00		16,520.00		
Total 5600 · Sr Masters Tournament Entry Fee	19,365.00		19,365.00		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	1,625.00		1,625.00		
5610 · Super Sr Masters Entry Fees - Other	9,000.00		9,000.00		
Total 5610 · Super Sr Masters Entry Fees	10,625.00		10,625.00		
5620 · 500 Club Tournament Entry Fees	1,540.00		1,540.00		
5660 · Women's Series					
5661 · Women's Series Event 1	1,750.00		1,750.00		
5662 · Women's Series Event 2	1,090.00		1,090.00		
5663 · Women's Series Event 3	1,335.00		1,335.00		
5664 · Women's Series Event 4	1,280.00		1,280.00		
5665 · Women's Series Event 5	1,315.00		1,315.00		
5667 · Ball Raffle Sponsorship	125.00		125.00		
5668 · Women's Series Brackets	456.00		456.00		
5669 · Women's Series 50/50	463.00		463.00		
5670 · Women's Series Sponsorship	500.00		500.00		
5671 · Women's Series Invitational	540.00		540.00		
5672 · Women's Series Banquet	45.00		45.00		
Total 5660 · Women's Series	8,899.00		8,899.00		
Total 5500 · Tournament Income	189,125.50		189,125.50		
5680 · Michigan State Tournaments					
5681 · Michigan State Masters	0.00		0.00		
5682 · Michigan State Senior Masters	0.00		0.00		
Total 5680 · Michigan State Tournaments	0.00		0.00		
Total Income	1,024,394.23	850,500.00	1,024,394.23	850,500.00	850,500.00
Expense					
6560 · Payroll Expenses	1,236.54		1,236.54		
7000 · State / National Dues					
7061 · USBC Fees	395,183.00	403,500.00	395,183.00	403,500.00	403,500.00
7062 · USBC Youth Fees	10,470.00	10,800.00	10,470.00	10,800.00	10,800.00
7063 · MSUSBCBA Fees	25,641.00	24,400.00	25,641.00	24,400.00	24,400.00
7064 · MSUSBCWBA Fees	14,875.00	14,200.00	14,875.00	14,200.00	14,200.00
7065 · MSUSBC Youth Fees	1,300.00	1,350.00	1,300.00	1,350.00	1,350.00
Total 7000 · State / National Dues	447,469.00	454,250.00	447,469.00	454,250.00	454,250.00
7100 · Member Programs					
7110 · Awards - program-related	26,900.57	25,000.00	26,900.57	25,000.00	25,000.00
7112 · Crystal Awards	4,134.60		4,134.60		
7115 · Banquet	972.50	1,000.00	972.50	1,000.00	1,000.00
7120 · Directors Expenses	190.81		190.81		
7125 · Hall of Fame Expenses	0.00		0.00		
7135 · Bowling Showcase News	2,601.92	2,000.00	2,601.92	2,000.00	2,000.00
7140 · Promotion	3,910.66	5,000.00	3,910.66	5,000.00	5,000.00
7145 · RVP Expenses	85.00	500.00	85.00	500.00	500.00
7147 · Video / Bowling Showcase	16,866.39	15,000.00	16,866.39	15,000.00	15,000.00
7150 · Website Maintenance	420.00		420.00		
7155 · Yearbook	1,228.32	2,500.00	1,228.32	2,500.00	2,500.00
7160 · Member Handbook	0.00	0.00	0.00	0.00	0.00
7165 · Scholarships	0.00		0.00		
Total 7100 · Member Programs	57,310.77	51,000.00	57,310.77	51,000.00	51,000.00
7200 · Salaries & related expenses					
7220 · Salaries & wages	171,748.33	175,000.00	171,748.33	175,000.00	175,000.00

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7221 · State Tourn Bracket Payroll	0.00		0.00		
7223 · Video Production Payroll	0.00		0.00		
7230 · Pension plan contributions	5,061.13	5,000.00	5,061.13	5,000.00	5,000.00
7240 · Employee Insurance	36,832.81	35,000.00	36,832.81	35,000.00	35,000.00
7245 · Retiree Insurance	10,800.00	10,800.00	10,800.00	10,800.00	10,800.00
7250 · Payroll taxes	22,469.49	26,000.00	22,469.49	26,000.00	26,000.00
7260 · Lane Inspectors Wages	5,700.00	8,000.00	5,700.00	8,000.00	8,000.00
7270 · Lane Certification Wages	3,175.50	4,000.00	3,175.50	4,000.00	4,000.00
Total 7200 · Salaries & related expenses	255,787.26	263,800.00	255,787.26	263,800.00	263,800.00
7800 · Tournament Expenses					
7810 · Women's Tournament Expenses					
7811 · Women's Tournament Prize List	25,374.00		25,374.00		
7812 · Women's Tournament Lineage	10,252.50		10,252.50		
7813 · Women's Tournament Help	1,182.25		1,182.25		
7815 · Women's Tournament Awards	524.19		524.19		
7818 · Women's Tourn Squad Org/Misc	1,774.66		1,774.66		
7819 · Women's Tourn Staff Support	2,187.20		2,187.20		
Total 7810 · Women's Tournament Expenses	41,294.80		41,294.80		
7820 · Open Tournament Expenses					
7821 · Open Tournament Prize List	22,914.00		22,914.00		
7822 · Open Tournament Lineage	8,017.50		8,017.50		
7823 · Open Tournament Help	1,181.25		1,181.25		
7825 · Open Tournament Awards	524.19		524.19		
7828 · Open Tournament Squad Org/Misc	1,654.65		1,654.65		
7829 · Open Tournament Staff Support	1,731.20		1,731.20		
Total 7820 · Open Tournament Expenses	36,022.79		36,022.79		
7830 · Doubles/Mixed Tourn Expenses					
7831 · Doubles/Mixed Tourn Prize List	3,860.00		3,860.00		
7832 · Doubles/Mixed Tourn Lineage	1,128.00		1,128.00		
7833 · Doubles/Mixed Tourn Help	172.00		172.00		
7838 · Doubles/Mixed Tourn Squad Org	180.00		180.00		
7839 · Doubles/Mixed Tourn Staff Supp	282.00		282.00		
Total 7830 · Doubles/Mixed Tourn Expenses	5,622.00		5,622.00		
7840 · Senior Tournament Expenses					
7841 · Senior Tournament Prize List	3,740.00		3,740.00		
7842 · Senior Tournament Lineage	2,448.00		2,448.00		
7843 · Senior Tournament Help	77.00		77.00		
7849 · Senior Tournament Staff Support	255.00		255.00		
Total 7840 · Senior Tournament Expenses	6,520.00		6,520.00		
7850 · Junior Masters Expenses					
7851 · Junior Masters Scholarships	1,660.00		1,660.00		
7852 · Junior Masters Lineage	1,740.00		1,740.00		
7853 · Junior Masters Help	227.75		227.75		
7858 · Junior Masters Junior Gold Entr	600.00		600.00		
7859 · Junior Masters Staff Support	279.65		279.65		
Total 7850 · Junior Masters Expenses	4,507.40		4,507.40		
7860 · Youth Tournament Expenses					
7861 · Youth Tournament Scholarships	9,280.00		9,280.00		
7862 · Youth Tournament Lineage	8,889.75		8,889.75		
7863 · Youth Tournament Help	956.50		956.50		
7865 · Youth Tournament Awards	1,017.05		1,017.05		
7867 · Youth Tournament Banquet	759.24		759.24		
7868 · Youth Tournament Patches	1,203.21		1,203.21		
7869 · Youth Tournament Staff Support	1,398.60		1,398.60		
Total 7860 · Youth Tournament Expenses	23,504.35		23,504.35		
7870 · Adult / Youth Expenses					
7871 · Adult / Youth Scholarships	900.00		900.00		
7872 · Adult / Youth Lineage	900.00		900.00		
7873 · Adult / Youth Tournament Help	354.00		354.00		
7879 · Adult / Youth Staff Support	96.00		96.00		
Total 7870 · Adult / Youth Expenses	2,250.00		2,250.00		
7880 · Queens Expenses					
7881 · Queens Prize List	3,600.00		3,600.00		
7882 · Queens Lineage	558.00		558.00		

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7883 · Queens Help	30.00		30.00		
7885 · Queens Awards	60.90		60.90		
7889 · Queens Staff Support	85.00		85.00		
Total 7880 · Queens Expenses	4,333.90		4,333.90		
7890 · Masters Expenses					
7891 · Masters Prize List	13,310.00		13,310.00		
7892 · Masters Lineage	3,151.50		3,151.50		
7893 · Masters Tournament Help	345.00		345.00		
7895 · Masters Awards	60.90		60.90		
7899 · Masters Staff Support	396.00		396.00		
Total 7890 · Masters Expenses	17,263.40		17,263.40		
7900 · Sr Masters Expenses					
7901 · Sr Masters Prize List	16,625.00		16,625.00		
7902 · Sr Masters Lineage	1,964.00		1,964.00		
7905 · Sr Masters Awards	60.90		60.90		
7909 · Sr Masters Staff Support	413.00		413.00		
Total 7900 · Sr Masters Expenses	19,062.90		19,062.90		
7910 · Super Sr Masters Expenses					
7911 · Super Sr Masters Prize List	8,275.00		8,275.00		
7912 · Super Sr Masters Lineage	1,052.00		1,052.00		
7913 · Super Sr Masters Help	45.00		45.00		
7915 · Super Sr Masters Awards	60.90		60.90		
7919 · Super Sr Masters Staff Support	315.00		315.00		
Total 7910 · Super Sr Masters Expenses	9,747.90		9,747.90		
7920 · 500 Club Expenses					
7921 · 500 Club Prize List	816.00		816.00		
7922 · 500 Club Lineage	489.60		489.60		
7923 · 500 Club Help	105.00		105.00		
7929 · 500 Club Staff Support	102.00		102.00		
Total 7920 · 500 Club Expenses	1,512.60		1,512.60		
7940 · Women's Series Expenses					
7941 · Women's Series Prize List	6,810.00		6,810.00		
7942 · Women's Series Lineage	1,400.00		1,400.00		
7943 · Women's Series Cup prize list	2,100.00		2,100.00		
7944 · Women's Series Banquet	240.00		240.00		
Total 7940 · Women's Series Expenses	10,550.00		10,550.00		
Total 7800 · Tournament Expenses	182,192.04		182,192.04		
8100 · Non-personnel expenses					
8105 · Accounting fees	1,070.00	1,100.00	1,070.00	1,100.00	1,100.00
8110 · Christmas Party Expenses	868.35	1,000.00	868.35	1,000.00	1,000.00
8120 · Licensing Fees	20.00		20.00		
8125 · Merchandise Inventory	0.00		0.00		
8130 · Office equip rental & repairs	5,591.64	8,000.00	5,591.64	8,000.00	8,000.00
8135 · Office Supplies	19,603.73	15,000.00	19,603.73	15,000.00	15,000.00
8140 · Postage, shipping, delivery	12,417.98	10,000.00	12,417.98	10,000.00	10,000.00
8150 · Telephone & telecommunications	3,688.73	4,000.00	3,688.73	4,000.00	4,000.00
8155 · Veterans Bowling	331.00	600.00	331.00	600.00	600.00
8160 · Mobile Application	720.00	800.00	720.00	800.00	800.00
8167 · Vehicle Registration Fees	136.00	150.00	136.00	150.00	150.00
8168 · Vehicle Maintenance	1,722.05	2,400.00	1,722.05	2,400.00	2,400.00
8169 · Vehicle Gas	2,770.09	3,000.00	2,770.09	3,000.00	3,000.00
Total 8100 · Non-personnel expenses	48,939.57	46,050.00	48,939.57	46,050.00	46,050.00
8200 · Occupancy expenses					
8210 · Rent	28,838.00	27,000.00	28,838.00	27,000.00	27,000.00
8245 · Security	408.00	500.00	408.00	500.00	500.00
Total 8200 · Occupancy expenses	29,246.00	27,500.00	29,246.00	27,500.00	27,500.00
8300 · Travel & meetings expenses					
8305 · Assoc Managers Expense Account	4,075.57	4,000.00	4,075.57	4,000.00	4,000.00
8315 · Delegate Expense	7,000.00	10,000.00	7,000.00	10,000.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	2,532.27	4,000.00	2,532.27	4,000.00	4,000.00
8325 · Lane Certification Mileage/Exp	1,399.66	2,000.00	1,399.66	2,000.00	2,000.00
8330 · Meeting Expense	1,461.93	1,500.00	1,461.93	1,500.00	1,500.00
8335 · President's Expense Account	1,927.74	1,500.00	1,927.74	1,500.00	1,500.00

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Accrual Basis

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Total 8300 · Travel & meetings expenses	18,397.17	23,000.00	18,397.17	23,000.00	23,000.00
8500 · Misc expenses					
8505 · Advertising expenses	0.00	0.00	0.00	0.00	0.00
8520 · Insurance - non-employee	3,096.00	1,700.00	3,096.00	1,700.00	1,700.00
8525 · Insurance - Workers Comp	1,385.00	1,200.00	1,385.00	1,200.00	1,200.00
Total 8500 · Misc expenses	4,481.00	2,900.00	4,481.00	2,900.00	2,900.00
8600 · Business expenses					
8680 · VISA/MC Service Charges	2,136.35	1,800.00	2,136.35	1,800.00	1,800.00
Total 8600 · Business expenses	2,136.35	1,800.00	2,136.35	1,800.00	1,800.00
Total Expense	1,047,195.70	870,300.00	1,047,195.70	870,300.00	870,300.00
Net Ordinary Income	-22,801.47	-19,800.00	-22,801.47	-19,800.00	-19,800.00
Net Income	-22,801.47	-19,800.00	-22,801.47	-19,800.00	-19,800.00
