

**Metro Detroit USBC Association**  
**Profit & Loss Budget Performance**  
**July 2020**

	Jul 20	Budget	Aug '19 - J...	YTD Budget	Annual Bu...
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>5 · Earned revenues</b>					
5060 · Yearbook Sales	0.00		100.00	100.00	100.00
5310 · Interest-savings/short-term inv	-44.37		307.27	300.00	300.00
5470 · Lane Certification Fees	0.00		8,450.00	10,400.00	10,400.00
5475 · Youth Shirts	60.14		0.00	2,000.00	2,000.00
5476 · Rulebooks	0.00		973.48		
<b>Total 5 · Earned revenues</b>	15.77		9,830.75	12,800.00	12,800.00
<b>5210 · Membership dues - individuals</b>					
5215 · Premium Upgrades	5,655.00		6,450.00	2,000.00	2,000.00
5218 · USBC Redistribution	0.00		0.00		
5210 · Membership dues - individuals - Other	-4,302.00		838,913.00	854,500.00	854,500.00
<b>Total 5210 · Membership dues - individuals</b>	1,353.00		845,363.00	856,500.00	856,500.00
<b>5480 · Merchandising Sales</b>					
5481 · Merchandise Sales	-467.00		0.00		
5482 · Envelope & Program Sales	755.00		0.00		
5483 · Embroidery Income	0.00		428.78		
5480 · Merchandising Sales - Other	-2,972.77		1,201.23	2,000.00	2,000.00
<b>Total 5480 · Merchandising Sales</b>	-2,684.77		1,630.01	2,000.00	2,000.00
<b>5485 · Michigan State Tournament Income</b>					
5486 · Brackets	-36,644.40		0.00		
5487 · Raffles	-25,983.77		0.00		
5489 · Merchandise	2,235.05		75.00		
<b>Total 5485 · Michigan State Tournament Income</b>	-60,393.12		75.00		
<b>5490 · Miscellaneous revenue</b>					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	-3,546.50		0.00		
5494 · Bowl For The Cure	0.00		0.00		
5497 · 50/50 Proceeds	0.00		4,714.00	5,000.00	5,000.00
5490 · Miscellaneous revenue - Other	682.72		728.21		
<b>Total 5490 · Miscellaneous revenue</b>	-2,863.78		5,442.21	5,000.00	5,000.00
<b>5500 · Tournament Income</b>					
<b>5510 · Women's Tournament Entry Fees</b>					
5511 · Women's Sponsorship	2,000.00		3,750.00		
5512 · Women's Bracket/Jackpot Income	0.00		3,478.00		
5510 · Women's Tournament Entry Fees - O...	0.00		35,570.00		
<b>Total 5510 · Women's Tournament Entry Fees</b>	2,000.00		42,798.00		
<b>5520 · Open Tournament Entry Fees</b>					
5521 · Open Tournament Sponsorship	2,000.00		3,750.00		
5522 · Open Bracket Income	0.00		4,310.00		
5520 · Open Tournament Entry Fees - Other	0.00		32,120.00		
<b>Total 5520 · Open Tournament Entry Fees</b>	2,000.00		40,180.00		
5540 · Senior Tournament Entry Fees	0.00		0.00		
5550 · Junior Masters Entry Fees	45.00		0.00		
<b>5560 · Youth Tournament Entry Fees</b>					
5561 · Youth Tournament Sponsorship	2,000.00		2,750.00		
5563 · 50/50 Youth	0.00		1,566.00		
5560 · Youth Tournament Entry Fees - Other	0.00		20,325.00		
<b>Total 5560 · Youth Tournament Entry Fees</b>	2,000.00		24,641.00		
5570 · Adult / Youth Entry Fees					

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5573 · 50/50 Adult Youth	0.00		614.00		
5570 · Adult / Youth Entry Fees - Other	0.00		4,610.00		
<b>Total 5570 · Adult / Youth Entry Fees</b>	<b>0.00</b>		<b>5,224.00</b>		
5580 · Queens Tournament Entry Fees					
5581 · Queens Sponsorship	1,500.00		1,500.00		
5582 · Queens Bracket Income	0.00		114.00		
5580 · Queens Tournament Entry Fees - Other	0.00		2,220.00		
<b>Total 5580 · Queens Tournament Entry Fees</b>	<b>1,500.00</b>		<b>3,834.00</b>		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	1,500.00		1,500.00		
5592 · Masters Bracket Income	0.00		530.00		
5590 · Masters Tournament Entry Fees - Oth...	0.00		12,060.00		
<b>Total 5590 · Masters Tournament Entry Fees</b>	<b>1,500.00</b>		<b>14,090.00</b>		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	1,500.00		1,500.00		
5602 · Sr Masters Bracket Income	0.00		620.00		
5600 · Sr Masters Tournament Entry Fee - O...	0.00		11,760.00		
<b>Total 5600 · Sr Masters Tournament Entry Fee</b>	<b>1,500.00</b>		<b>13,880.00</b>		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	1,500.00		1,500.00		
5612 · Super Sr Masters Bracket Income	0.00		405.00		
5610 · Super Sr Masters Entry Fees - Other	0.00		8,000.00		
<b>Total 5610 · Super Sr Masters Entry Fees</b>	<b>1,500.00</b>		<b>9,905.00</b>		
5620 · 500 Club Tournament Entry Fees	0.00		2,486.00		
5660 · Women's Series					
5661 · Women's Series events	-315.00		5,915.00		
5668 · Women's Series Brackets	0.00		600.00		
5669 · Women's Series 50/50	0.00		205.00		
5670 · Women's Series Sponsorship	500.00		500.00		
5673 · Men's Series	-135.00		9,445.00		
5674 · Men's Series brackets	0.00		567.00		
5675 · Men's Series 50/50	0.00		207.00		
5676 · Mixed Baker Doubles	0.00		3,910.00		
<b>Total 5660 · Women's Series</b>	<b>50.00</b>		<b>21,349.00</b>		
<b>Total 5500 · Tournament Income</b>	<b>12,095.00</b>		<b>178,387.00</b>		
5680 · Michigan State Tournaments					
5681 · Michigan State Masters	0.00		0.00		
5682 · Michigan State Senior Masters	0.00		0.00		
<b>Total 5680 · Michigan State Tournaments</b>	<b>0.00</b>		<b>0.00</b>		
<b>Total Income</b>	<b>-52,477.90</b>		<b>1,040,727.97</b>	<b>876,300.00</b>	<b>876,300.00</b>
<b>Expense</b>					
7000 · State / National Dues					
7061 · USBC Fees	294.00		430,936.00	439,300.00	439,300.00
7062 · USBC Youth Fees	12.00		8,144.00	8,200.00	8,200.00
7065 · Michigan State USBC Youth Fees	0.00		1,300.00	1,300.00	1,300.00
7067 · Michigan State USBC Fees	21.00		31,780.00	31,800.00	31,800.00
<b>Total 7000 · State / National Dues</b>	<b>327.00</b>		<b>472,160.00</b>	<b>480,600.00</b>	<b>480,600.00</b>
7100 · Member Programs					
7110 · Awards - program-related	-795.00		22,778.18	28,000.00	28,000.00
7112 · Crystal Awards	4,036.59		3,241.59		
7115 · Banquet	-300.00		0.00	1,000.00	1,000.00
7120 · Directors Expenses	0.00		30.20		

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7125 · Hall of Fame Expenses	-3,546.50		0.00		
7135 · Bowling Showcase News	0.00		2,971.34	4,500.00	4,500.00
7140 · Promotion	0.00		1,100.00	5,000.00	5,000.00
7145 · RVP Expenses	21.25		170.00	500.00	500.00
7147 · Video / Bowling Showcase	32,400.00		18,233.00	20,000.00	20,000.00
7150 · Website Maintenance	0.00		420.00		
7155 · Yearbook	1,766.78		1,766.78	2,500.00	2,500.00
7160 · Member Handbook	0.00		2,000.00	2,000.00	2,000.00
<b>Total 7100 · Member Programs</b>	<b>33,583.12</b>		<b>52,711.09</b>	<b>63,500.00</b>	<b>63,500.00</b>
<b>7200 · Salaries &amp; related expenses</b>					
7220 · Salaries & wages	10,003.99		141,207.55	180,000.00	180,000.00
7221 · State Tourn Bracket Payroll	-12,657.00		0.00		
7223 · Video Production Payroll	-32,400.00		0.00		
7230 · Pension plan contributions	598.02		4,140.90	5,000.00	5,000.00
7240 · Employee Insurance	2,318.86		23,148.35	30,000.00	30,000.00
7245 · Retiree Insurance	0.00		7,200.00	7,200.00	7,200.00
7250 · Payroll taxes	1,981.94		21,355.50	22,000.00	22,000.00
7260 · Lane Inspectors Wages	0.00		0.00	6,000.00	6,000.00
7270 · Lane Certification Wages	0.00		1,492.00	4,000.00	4,000.00
<b>Total 7200 · Salaries &amp; related expenses</b>	<b>-30,154.19</b>		<b>198,544.30</b>	<b>254,200.00</b>	<b>254,200.00</b>
<b>7800 · Tournament Expenses</b>					
7810 · Women's Tournament Expenses					
7811 · Women's Tournament Prize List	0.00		23,246.00		
7812 · Women's Tournament Lineage	0.00		9,247.50		
7813 · Women's Tournament Help	0.00		1,305.75		
7814 · Women's Tournament Printing	0.00		330.00		
7815 · Women's Tournament Awards	407.93		407.93		
7818 · Women's Tourn Squad Org/Misc	0.00		460.00		
7819 · Women's Tourn Staff Support	1,891.20		1,891.20		
<b>Total 7810 · Women's Tournament Expenses</b>	<b>2,299.13</b>		<b>36,888.38</b>		
7820 · Open Tournament Expenses					
7821 · Open Tournament Prize List	0.00		21,694.00		
7822 · Open Tournament Lineage	0.00		7,800.00		
7823 · Open Tournament Help	0.00		1,305.75		
7824 · Open Tournament Printing	0.00		330.00		
7825 · Open Tournament Awards	407.92		407.92		
7828 · Open Tournament Squad Org/Misc	0.00		360.00		
7829 · Open Tournament Staff Support	1,676.80		1,676.80		
<b>Total 7820 · Open Tournament Expenses</b>	<b>2,084.72</b>		<b>33,574.47</b>		
7840 · Senior Tournament Expenses					
7844 · Senior Tournament Printing	0.00		110.00		
7849 · Senior Tournament Staff Support	0.00		0.00		
<b>Total 7840 · Senior Tournament Expenses</b>	<b>0.00</b>		<b>110.00</b>		
7850 · Junior Masters Expenses					
7854 · Junior Masters Printing	0.00		110.00		
7859 · Junior Masters Staff Support	0.00		0.00		
<b>Total 7850 · Junior Masters Expenses</b>	<b>0.00</b>		<b>110.00</b>		
7860 · Youth Tournament Expenses					
7861 · Youth Tournament Scholarships	0.00		9,750.00		
7862 · Youth Tournament Lineage	0.00		11,261.25		
7863 · Youth Tournament Help	0.00		849.00		
7864 · Youth Tournament Printing	0.00		110.00		
7865 · Youth Tournament Awards	1,595.50		1,595.50		
7867 · Youth Tournament Banquet	-300.00		0.00		
7868 · Youth Tournament Patches	0.00		1,254.87		
7869 · Youth Tournament Staff Support	1,273.50		1,273.50		

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<b>Total 7860 · Youth Tournament Expenses</b>	2,569.00		26,094.12		
<b>7870 · Adult / Youth Expenses</b>					
7871 · Adult / Youth Scholarships	0.00		2,370.00		
7872 · Adult / Youth Lineage	0.00		2,524.50		
7873 · Adult / Youth Tournament Help	0.00		153.00		
7874 · Adult / Youth Printing	0.00		110.00		
7879 · Adult / Youth Staff Support	252.80		252.80		
<b>Total 7870 · Adult / Youth Expenses</b>	252.80		5,410.30		
<b>7880 · Queens Expenses</b>					
7881 · Queens Prize List	0.00		3,050.00		
7882 · Queens Lineage	0.00		588.50		
7884 · Queens Printing	0.00		110.00		
7885 · Queens Awards	0.00		51.90		
7889 · Queens Staff Support	77.50		77.50		
<b>Total 7880 · Queens Expenses</b>	77.50		3,877.90		
<b>7890 · Masters Expenses</b>					
7891 · Masters Prize List	0.00		11,600.00		
7892 · Masters Lineage	0.00		1,842.50		
7894 · Masters Printing	0.00		110.00		
7895 · Masters Awards	0.00		51.90		
7899 · Masters Staff Support	364.50		364.50		
<b>Total 7890 · Masters Expenses</b>	364.50		13,968.90		
<b>7900 · Sr Masters Expenses</b>					
7901 · Sr Masters Prize List	0.00		11,805.00		
7902 · Sr Masters Lineage	0.00		1,930.00		
7904 · Sr Masters Printing	0.00		110.00		
7905 · Sr Masters Awards	0.00		51.90		
7909 · Sr Masters Staff Support	343.00		343.00		
<b>Total 7900 · Sr Masters Expenses</b>	343.00		14,239.90		
<b>7910 · Super Sr Masters Expenses</b>					
7911 · Super Sr Masters Prize List	0.00		7,500.00		
7912 · Super Sr Masters Lineage	0.00		1,190.00		
7914 · Super Sr Masters Printing	0.00		110.00		
7915 · Super Sr Masters Awards	0.00		51.90		
7919 · Super Sr Masters Staff Support	280.00		280.00		
<b>Total 7910 · Super Sr Masters Expenses</b>	280.00		9,131.90		
<b>7920 · 500 Club Expenses</b>					
7921 · 500 Club Prize List	0.00		1,320.00		
7922 · 500 Club Lineage	0.00		866.55		
7923 · 500 Club Help	0.00		66.00		
7924 · 500 Club Printing	0.00		110.00		
7928 · 500 Club Squad Organizer	0.00		60.00		
7929 · 500 Club Staff Support	165.00		165.00		
<b>Total 7920 · 500 Club Expenses</b>	165.00		2,587.55		
<b>7940 · Women's Series Expenses</b>					
7941 · Women's Series Prize List	0.00		5,260.00		
7942 · Women's Series Lineage	0.00		1,556.00		
7943 · Women's Series Cup prize list	2,100.00		2,100.00		
7947 · Men's Series Prize List	0.00		6,000.00		
7948 · Men's Series lineage	0.00		2,100.00		
7949 · Men's Series Cup Prize List	2,100.00		2,100.00		
7950 · WS/MS Mixed Doubles Prize List	0.00		2,800.00		
<b>Total 7940 · Women's Series Expenses</b>	4,200.00		21,916.00		
<b>Total 7800 · Tournament Expenses</b>	12,635.65		167,909.42		

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<b>8100 · Non-personnel expenses</b>					
8105 · Accounting fees	0.00		1,150.00	1,200.00	1,200.00
8110 · Christmas Party Expenses	0.00		792.40	1,000.00	1,000.00
8125 · Merchandise Inventory	-2,684.77		0.00		
8130 · Office equip rental & repairs	511.84		7,046.14	8,000.00	8,000.00
8135 · Office Supplies	254.89		17,653.22	16,000.00	16,000.00
8140 · Postage, shipping, delivery	854.57		8,767.20	8,000.00	8,000.00
8150 · Telephone & telecommunications	338.00		3,325.67	4,000.00	4,000.00
8155 · Veterans Bowling	0.00		178.00	600.00	600.00
8160 · Mobile Application	200.00		1,200.00	1,200.00	1,200.00
8167 · Vehicle Registration Fees	0.00		136.00	150.00	150.00
8168 · Vehicle Maintenance	626.00		2,426.12	2,400.00	2,400.00
8169 · Vehicle Gas	0.00		2,062.96	3,000.00	3,000.00
8173 · Vehicle Insurance	0.00		2,236.00	1,900.00	1,900.00
<b>Total 8100 · Non-personnel expenses</b>	<b>100.53</b>		<b>46,973.71</b>	<b>47,450.00</b>	<b>47,450.00</b>
<b>8200 · Occupancy expenses</b>					
8210 · Rent	1,982.00		24,754.00	29,000.00	29,000.00
8245 · Security	0.00		408.00	500.00	500.00
<b>Total 8200 · Occupancy expenses</b>	<b>1,982.00</b>		<b>25,162.00</b>	<b>29,500.00</b>	<b>29,500.00</b>
<b>8300 · Travel &amp; meetings expenses</b>					
8305 · Assoc Managers Expense Account	40.00		3,144.98	4,000.00	4,000.00
8315 · Delegate Expense	0.00		0.00	10,000.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	0.00		0.00	2,000.00	2,000.00
8325 · Lane Certification Mileage/Exp	0.00		1,240.13	3,000.00	3,000.00
8330 · Meeting Expense	177.98		677.87	1,500.00	1,500.00
8335 · President's Expense Account	541.19		1,905.08	1,500.00	1,500.00
<b>Total 8300 · Travel &amp; meetings expenses</b>	<b>759.17</b>		<b>6,968.06</b>	<b>22,000.00</b>	<b>22,000.00</b>
<b>8500 · Misc expenses</b>					
8520 · Insurance - non-employee	0.00		1,790.00	1,700.00	1,700.00
8525 · Insurance - Workers Comp	0.00		1,105.00	1,200.00	1,200.00
<b>Total 8500 · Misc expenses</b>	<b>0.00</b>		<b>2,895.00</b>	<b>2,900.00</b>	<b>2,900.00</b>
<b>8600 · Business expenses</b>					
8680 · VISA/MC Service Charges	75.78		2,624.72	2,500.00	2,500.00
<b>Total 8600 · Business expenses</b>	<b>75.78</b>		<b>2,624.72</b>	<b>2,500.00</b>	<b>2,500.00</b>
<b>Total Expense</b>	<b>19,309.06</b>		<b>975,948.30</b>	<b>902,650.00</b>	<b>902,650.00</b>
<b>Net Ordinary Income</b>	<b>-71,786.96</b>		<b>64,779.67</b>	<b>-26,350.00</b>	<b>-26,350.00</b>
<b>Net Income</b>	<b>-71,786.96</b>		<b>64,779.67</b>	<b>-26,350.00</b>	<b>-26,350.00</b>