

**Metro Detroit USBC Association**  
**Profit & Loss Budget Performance**  
**July 2022**

	Jul 22	Budget	Aug '21 - Jul 22	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
5 · Earned revenues					
5310 · Interest-savings/short-term inv	72.12	0.00	285.16	300.00	300.00
5315 · Service Fees Collected	-15.00		0.00		
5475 · Youth Shirts	0.00		467.52		
<b>Total 5 · Earned revenues</b>	<b>57.12</b>	<b>0.00</b>	<b>752.68</b>	<b>300.00</b>	<b>300.00</b>
5210 · Membership dues - individuals					
5215 · Premium Upgrades	6,285.00	0.00	7,500.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	-2,651.00	0.00	710,146.50	669,597.00	669,597.00
<b>Total 5210 · Membership dues - individuals</b>	<b>3,634.00</b>	<b>0.00</b>	<b>717,646.50</b>	<b>671,597.00</b>	<b>671,597.00</b>
5480 · Merchandising Sales					
5481 · Merchandise Sales	368.26	0.00	3,935.26	2,000.00	2,000.00
5482 · Envelope & Program Sales	120.00		888.00		
5483 · Embroidery Income	0.00		247.15		
5480 · Merchandising Sales - Other	-1,555.00		0.00		
<b>Total 5480 · Merchandising Sales</b>	<b>-1,066.74</b>	<b>0.00</b>	<b>5,070.41</b>	<b>2,000.00</b>	<b>2,000.00</b>
5485 · Michigan State Tournament Income					
5486 · Brackets	-107,583.02		0.00		
5487 · Raffles	-58,014.69		0.00		
5489 · Merchandise	1,133.41		0.00		
5485 · Michigan State Tournament Income - Other	2,400.00		0.00		
<b>Total 5485 · Michigan State Tournament Income</b>	<b>-162,064.30</b>		<b>0.00</b>		
5490 · Miscellaneous revenue					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	-4,067.00		403.00		
5494 · Bowl For The Cure	0.00		15.00		
5497 · 50/50 Proceeds	0.00		6,967.00		
5490 · Miscellaneous revenue - Other	1,140.00	0.00	1,134.36	5,000.00	5,000.00
<b>Total 5490 · Miscellaneous revenue</b>	<b>-2,927.00</b>	<b>0.00</b>	<b>8,519.36</b>	<b>5,000.00</b>	<b>5,000.00</b>
5500 · Tournament Income					
5510 · Women's Tournament Entry Fees					
5511 · Women's Sponsorship	2,000.00		2,000.00		
5512 · Women's Bracket/Jackpot Income	0.00		4,012.00		
5510 · Women's Tournament Entry Fees - Other	0.00		32,865.00		
<b>Total 5510 · Women's Tournament Entry Fees</b>	<b>2,000.00</b>		<b>38,877.00</b>		
5520 · Open Tournament Entry Fees					
5521 · Open Tournament Sponsorship	2,000.00		2,000.00		
5522 · Open Bracket Income	0.00		7,258.00		
5520 · Open Tournament Entry Fees - Other	0.00		45,105.00		
<b>Total 5520 · Open Tournament Entry Fees</b>	<b>2,000.00</b>		<b>54,363.00</b>		
5540 · Senior Tournament Entry Fees	0.00		4,000.00		
5550 · Junior Masters Entry Fees					
5556 · Junior Masters Miscellaneous	0.00		180.00		
5550 · Junior Masters Entry Fees - Other	0.00		3,375.00		
<b>Total 5550 · Junior Masters Entry Fees</b>	<b>0.00</b>		<b>3,555.00</b>		
5560 · Youth Tournament Entry Fees					
5561 · Youth Tournament Sponsorship	2,000.00		3,050.00		
5563 · 50/50 Youth	0.00		1,597.00		
5560 · Youth Tournament Entry Fees - Other	0.00		17,610.00		
<b>Total 5560 · Youth Tournament Entry Fees</b>	<b>2,000.00</b>		<b>22,257.00</b>		
5570 · Adult / Youth Entry Fees	0.00		2,250.00		
5580 · Queens Tournament Entry Fees					
5581 · Queens Sponsorship	1,000.00		1,100.00		
5582 · Queens Bracket Income	0.00		160.00		
5580 · Queens Tournament Entry Fees - Other	0.00		2,310.00		
<b>Total 5580 · Queens Tournament Entry Fees</b>	<b>1,000.00</b>		<b>3,570.00</b>		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	1,000.00		1,000.00		
5592 · Masters Bracket Income	0.00		430.00		
5590 · Masters Tournament Entry Fees - Other	0.00		12,580.00		
<b>Total 5590 · Masters Tournament Entry Fees</b>	<b>1,000.00</b>		<b>14,010.00</b>		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	1,000.00		1,000.00		
5602 · Sr Masters Bracket Income	0.00		610.00		
5600 · Sr Masters Tournament Entry Fee - Other	0.00		10,680.00		
<b>Total 5600 · Sr Masters Tournament Entry Fee</b>	<b>1,000.00</b>		<b>12,290.00</b>		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	1,000.00		1,000.00		
5612 · Super Sr Masters Bracket Income	0.00		275.00		

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5610 · Super Sr Masters Entry Fees - Other	0.00		7,900.00		
<b>Total 5610 · Super Sr Masters Entry Fees</b>	1,000.00		9,175.00		
5620 · 500 Club Tournament Entry Fees	0.00		1,421.00		
<b>5660 · Women's Series</b>					
5661 · Women's Series events	0.00		9,515.00		
5668 · Women's Series Brackets	0.00		326.00		
5669 · Women's Series 50/50	0.00		229.00		
5670 · Women's Series Sponsorship	1,000.00		1,000.00		
<b>Total 5660 · Women's Series</b>	1,000.00		11,070.00		
<b>5680 · Men's Series</b>					
5681 · Men's Series Entry Fees	0.00		18,220.00		
5682 · Men's Series brackets	0.00		1,678.00		
5683 · Men's Series 50/50	0.00		324.00		
5684 · Men's Series Sponsorship	1,000.00		1,000.00		
<b>Total 5680 · Men's Series</b>	1,000.00		21,222.00		
<b>5690 · WS/MS Mixed Baker Doubles</b>					
5691 · Mixed Baker Doubles Entry Fees	0.00		4,570.00		
5692 · Mixed Baker Doubles brackets	0.00		518.00		
5693 · Mixed Baker Doubles 50/50	0.00		110.00		
<b>Total 5690 · WS/MS Mixed Baker Doubles</b>	0.00		5,198.00		
<b>Total 5500 · Tournament Income</b>	12,000.00		203,258.00		
<b>Total Income</b>	-150,366.92	0.00	935,246.95	678,897.00	678,897.00
<b>Gross Profit</b>	-150,366.92	0.00	935,246.95	678,897.00	678,897.00
<b>Expense</b>					
<b>7000 · State / National Dues</b>					
7061 · USBC Fees	1,905.00	0.00	361,297.00	342,722.00	342,722.00
7062 · USBC Youth Fees	136.00	0.00	7,314.00	5,856.00	5,856.00
7063 · MSUSBCBA Fees	0.00		0.00	24,904.00	24,904.00
7065 · Michigan State USBC Youth Fees	0.00	0.00	1,300.00	1,300.00	1,300.00
7067 · Michigan State USBC Fees	45.00	0.00	25,927.00	0.00	0.00
7068 · Fraudulent Checks	0.00		0.00		
<b>Total 7000 · State / National Dues</b>	2,086.00	0.00	395,838.00	374,782.00	374,782.00
<b>7100 · Member Programs</b>					
7110 · Awards - program-related	1,094.39	0.00	3,722.06	25,000.00	25,000.00
7112 · Crystal Awards	1,235.00		0.00		
7115 · Banquet	175.43		175.43		
7120 · Directors Expenses	-44.29		0.00		
7125 · Hall of Fame Expenses	-4,067.00		0.00		
7140 · Promotion	0.00	0.00	700.00	5,000.00	5,000.00
7145 · RVP Expenses	0.00	0.00	120.00	500.00	500.00
7147 · Video / Bowling Showcase	25,275.00		21,393.63	20,000.00	20,000.00
7150 · Website Maintenance	0.00	0.00	420.00	500.00	500.00
<b>Total 7100 · Member Programs</b>	23,668.53	0.00	26,531.12	51,000.00	51,000.00
<b>7200 · Salaries &amp; related expenses</b>					
7220 · Salaries & wages	-40,032.23	0.00	189,268.27	168,000.00	168,000.00
7221 · State Tourn Bracket Payroll	-23,438.00		0.00		
7223 · Video Production Payroll	-25,275.00		0.00		
7230 · Pension plan contributions	330.72	0.00	5,041.64	5,000.00	5,000.00
7240 · Employee Insurance	1,592.60	0.00	22,491.20	23,000.00	23,000.00
7245 · Retiree Insurance	0.00	0.00	7,200.00	7,200.00	7,200.00
7250 · Payroll taxes	1,274.13	0.00	25,010.82	22,500.00	22,500.00
7270 · Lane Certification Wages	0.00		0.00		
<b>Total 7200 · Salaries &amp; related expenses</b>	-85,547.78	0.00	249,011.93	225,700.00	225,700.00
<b>7800 · Tournament Expenses</b>					
<b>7810 · Women's Tournament Expenses</b>					
7811 · Women's Tournament Prize List	0.00		23,021.00		
7812 · Women's Tournament Lineage	0.00		9,671.75		
7813 · Women's Tournament Help	0.00		1,675.75		
7815 · Women's Tournament Awards	68.71		331.83		
7817 · Women's Tournament Banquet	750.00		750.00		
7818 · Women's Tourn Squad Org/Misc	0.00		1,146.81		
7819 · Women's Tourn Staff Support	1,835.20		1,835.20		
<b>Total 7810 · Women's Tournament Expenses</b>	2,653.91		38,432.34		
<b>7820 · Open Tournament Expenses</b>					
7821 · Open Tournament Prize List	0.00		30,123.00		
7822 · Open Tournament Lineage	0.00		11,459.25		
7823 · Open Tournament Help	0.00		1,675.75		
7825 · Open Tournament Awards	73.00		251.77		
7827 · Open Tournament Banquet	100.00		100.00		
7828 · Open Tournament Squad Org/Misc	0.00		1,226.81		
7829 · Open Tournament Staff Support	2,227.20		2,227.20		
<b>Total 7820 · Open Tournament Expenses</b>	2,400.20		47,063.78		
<b>7840 · Senior Tournament Expenses</b>					
7841 · Senior Tournament Prize List	0.00		2,200.00		

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7842 - Senior Tournament Lineage	0.00		1,350.00		
7843 - Senior Tournament Help	0.00		170.00		
7845 - Senior Tournament Awards	0.00		73.00		
7847 - Senior Tournament Banquet	200.00		200.00		
7849 - Senior Tournament Staff Support	150.00		150.00		
<b>Total 7840 - Senior Tournament Expenses</b>	<b>350.00</b>		<b>4,143.00</b>		
<b>7850 - Junior Masters Expenses</b>					
7851 - Junior Masters Scholarships	0.00		1,275.00		
7852 - Junior Masters Lineage	0.00		1,259.50		
7858 - Junior Masters Junior Gold Entr	0.00		600.00		
7859 - Junior Masters Staff Support	176.25		176.25		
<b>Total 7850 - Junior Masters Expenses</b>	<b>176.25</b>		<b>3,310.75</b>		
<b>7860 - Youth Tournament Expenses</b>					
7861 - Youth Tournament Scholarships	0.00		7,315.00		
7862 - Youth Tournament Lineage	0.00		8,197.50		
7863 - Youth Tournament Help	0.00		1,055.00		
7865 - Youth Tournament Awards	0.00		2,831.90		
7867 - Youth Tournament Banquet	577.97		4,023.80		
7869 - Youth Tournament Staff Support	1,062.00		1,062.00		
<b>Total 7860 - Youth Tournament Expenses</b>	<b>1,639.97</b>		<b>24,485.20</b>		
<b>7870 - Adult / Youth Expenses</b>					
7871 - Adult / Youth Scholarships	0.00		2,095.00		
7872 - Adult / Youth Lineage	0.00		1,125.00		
7873 - Adult / Youth Tournament Help	0.00		66.00		
7879 - Adult / Youth Staff Support	120.00		120.00		
<b>Total 7870 - Adult / Youth Expenses</b>	<b>120.00</b>		<b>3,406.00</b>		
<b>7880 - Queens Expenses</b>					
7881 - Queens Prize List	0.00		3,340.00		
7882 - Queens Lineage	0.00		600.00		
7885 - Queens Awards	0.00		191.95		
7889 - Queens Staff Support	112.50		112.50		
<b>Total 7880 - Queens Expenses</b>	<b>112.50</b>		<b>4,244.45</b>		
<b>7890 - Masters Expenses</b>					
7891 - Masters Prize List	0.00		11,600.00		
7892 - Masters Lineage	0.00		1,977.90		
7895 - Masters Awards	0.00		177.35		
7897 - Masters Banquet	50.00		50.00		
7899 - Masters Staff Support	382.50		382.50		
<b>Total 7890 - Masters Expenses</b>	<b>432.50</b>		<b>14,187.75</b>		
<b>7900 - Sr Masters Expenses</b>					
7901 - Sr Masters Prize List	0.00		11,255.00		
7902 - Sr Masters Lineage	0.00		1,656.00		
7905 - Sr Masters Awards	0.00		162.75		
7909 - Sr Masters Staff Support	322.00		322.00		
<b>Total 7900 - Sr Masters Expenses</b>	<b>322.00</b>		<b>13,395.75</b>		
<b>7910 - Super Sr Masters Expenses</b>					
7911 - Super Sr Masters Prize List	0.00		7,375.00		
7912 - Super Sr Masters Lineage	0.00		1,345.20		
7915 - Super Sr Masters Awards	0.00		162.75		
7917 - Super Sr Masters Banquet	50.00		50.00		
7919 - Super Sr Masters Staff Support	280.00		280.00		
<b>Total 7910 - Super Sr Masters Expenses</b>	<b>330.00</b>		<b>9,212.95</b>		
<b>7920 - 500 Club Expenses</b>					
7921 - 500 Club Prize List	0.00		806.00		
7922 - 500 Club Lineage	0.00		530.00		
7923 - 500 Club Help	0.00		125.00		
7929 - 500 Club Staff Support	94.50		94.50		
<b>Total 7920 - 500 Club Expenses</b>	<b>94.50</b>		<b>1,555.50</b>		
<b>7940 - Women's Series Expenses</b>					
7941 - Women's Series Prize List	0.00		6,500.00		
7942 - Women's Series Lineage	0.00		1,832.00		
7943 - Women's Series Cup prize list	0.00		3,100.00		
7944 - Women's Series Banquet	0.00		175.00		
<b>Total 7940 - Women's Series Expenses</b>	<b>0.00</b>		<b>11,607.00</b>		
<b>7950 - Men's Series Expenses</b>					
7951 - Men's Series Prize List	0.00		12,420.00		
7952 - Men's Series Lineage	0.00		3,442.00		
7953 - Men's Series Cup Prize List	0.00		2,025.00		
7954 - Men's Series Banquet	0.00		175.00		
<b>Total 7950 - Men's Series Expenses</b>	<b>0.00</b>		<b>18,062.00</b>		
<b>7960 - WS/MS Mixed Baker Doubles Expen</b>					
7961 - Mixed Baker Doubles Prize List	0.00		3,500.00		
7962 - Mixed Baker Doubles lineage	0.00		936.00		

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Total 7960 · WS/MS Mixed Baker Doubles Expen	0.00		4,436.00		
Total 7800 · Tournament Expenses	8,631.83		197,542.47		
<b>8100 · Non-personnel expenses</b>					
8105 · Accounting fees	0.00	0.00	0.00	1,200.00	1,200.00
8110 · Christmas Party Expenses	0.00		918.02		
8125 · Merchandise Inventory	-1,186.74		0.00		
8130 · Office equip rental & repairs	339.96	0.00	7,508.13	6,000.00	6,000.00
8135 · Office Supplies	845.57	0.00	12,793.06	14,000.00	14,000.00
8140 · Postage, shipping, delivery	781.01	0.00	7,098.41	8,000.00	8,000.00
8150 · Telephone & telecommunications	362.83	0.00	3,583.03	4,000.00	4,000.00
8155 · Veterans Bowling	0.00	0.00	0.00	600.00	600.00
8160 · Mobile Application	100.00	0.00	1,200.00	1,200.00	1,200.00
8167 · Vehicle Registration Fees	0.00	0.00	136.00	150.00	150.00
8168 · Vehicle Maintenance	0.00	0.00	2,787.01	2,400.00	2,400.00
8169 · Vehicle Gas	0.00	0.00	3,326.09	3,000.00	3,000.00
8173 · Vehicle Insurance	0.00	0.00	2,152.00	2,300.00	2,300.00
Total 8100 · Non-personnel expenses	1,242.63	0.00	41,501.75	42,850.00	42,850.00
<b>8200 · Occupancy expenses</b>					
8210 · Rent	1,982.00	0.00	29,868.00	29,000.00	29,000.00
8245 · Security	0.00	0.00	408.00	500.00	500.00
Total 8200 · Occupancy expenses	1,982.00	0.00	30,276.00	29,500.00	29,500.00
<b>8300 · Travel &amp; meetings expenses</b>					
8305 · Assoc Managers Expense Account	1,169.08	0.00	3,816.13	4,000.00	4,000.00
8315 · Delegate Expense	350.00	0.00	6,157.92	10,000.00	10,000.00
8320 · Lane Inspectors Mileage/Exp	0.00		0.00		
8325 · Lane Certification Mileage/Exp	0.00		0.00		
8330 · Meeting Expense	137.00	0.00	740.00	1,500.00	1,500.00
8335 · President's Expense Account	506.85	0.00	1,439.61	1,500.00	1,500.00
Total 8300 · Travel & meetings expenses	2,162.93	0.00	12,153.66	17,000.00	17,000.00
<b>8500 · Misc expenses</b>					
8520 · Insurance - non-employee	0.00	0.00	1,995.00	1,800.00	1,800.00
8525 · Insurance - Workers Comp	0.00	0.00	1,109.00	1,200.00	1,200.00
8500 · Misc expenses - Other	0.00		0.00		
Total 8500 · Misc expenses	0.00	0.00	3,104.00	3,000.00	3,000.00
<b>8600 · Business expenses</b>					
8680 · VISA/MC Service Charges	95.68	0.00	2,117.31	2,500.00	2,500.00
Total 8600 · Business expenses	95.68	0.00	2,117.31	2,500.00	2,500.00
<b>Total Expense</b>	<b>-45,678.18</b>	<b>0.00</b>	<b>958,076.24</b>	<b>746,332.00</b>	<b>746,332.00</b>
<b>Net Ordinary Income</b>	<b>-104,688.74</b>	<b>0.00</b>	<b>-22,829.29</b>	<b>-67,435.00</b>	<b>-67,435.00</b>
<b>Net Income</b>	<b>-104,688.74</b>	<b>0.00</b>	<b>-22,829.29</b>	<b>-67,435.00</b>	<b>-67,435.00</b>