

Metro Detroit USBC Association Profit & Loss Budget Performance

August 2022 through July 2023

	Aug '22 - Jul 23	Budget	Aug '22 - Jul 23	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
5 · Earned revenues					
5150 · Program-related sales - other	28.04		28.04		
5310 · Interest-savings/short-term inv	7,229.47	300.00	7,229.47	300.00	300.00
5315 · Service Fees Collected	0.00		0.00		
Total 5 · Earned revenues	<u>7,257.51</u>	<u>300.00</u>	<u>7,257.51</u>	<u>300.00</u>	<u>300.00</u>
5210 · Membership dues - individuals					
5215 · Premium Upgrades	870.00	2,000.00	870.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	869,284.00	780,059.00	869,284.00	780,059.00	780,059.00
Total 5210 · Membership dues - individuals	<u>870,154.00</u>	<u>782,059.00</u>	<u>870,154.00</u>	<u>782,059.00</u>	<u>782,059.00</u>
5480 · Merchandising Sales					
5481 · Merchandise Sales	3,088.40	2,000.00	3,088.40	2,000.00	2,000.00
5482 · Envelope & Program Sales	732.00		732.00		
5483 · Embroidery Income	-276.06		-276.06		
Total 5480 · Merchandising Sales	<u>3,544.34</u>	<u>2,000.00</u>	<u>3,544.34</u>	<u>2,000.00</u>	<u>2,000.00</u>
5485 · Michigan State Tournament Incom					
5486 · Brackets	5.00		5.00		
5487 · Raffles	0.00		0.00		
5489 · Merchandise	0.00		0.00		
Total 5485 · Michigan State Tournament Incom	<u>5.00</u>		<u>5.00</u>		
5490 · Miscellaneous revenue					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	-1,405.00		-1,405.00		
5494 · Bowl For The Cure	0.00		0.00		
5497 · 50/50 Proceeds	7,788.00		7,788.00		
7112 · Crystal Awards Purchase	870.00		870.00		
5490 · Miscellaneous revenue - Other	4,636.42	5,000.00	4,636.42	5,000.00	5,000.00
Total 5490 · Miscellaneous revenue	<u>11,889.42</u>	<u>5,000.00</u>	<u>11,889.42</u>	<u>5,000.00</u>	<u>5,000.00</u>
5500 · Tournament Income					
5510 · Women's Tournament Entry Fees					
5511 · Women's Sponsorship	2,000.00		2,000.00		
5512 · Women's Bracket/Jackpot Income	3,553.00		3,553.00		
5510 · Women's Tournament Entry Fees - Other	37,590.00		37,590.00		
Total 5510 · Women's Tournament Entry Fees	<u>43,143.00</u>		<u>43,143.00</u>		
5520 · Open Tournament Entry Fees					
5521 · Open Tournament Sponsorship	2,000.00		2,000.00		
5522 · Open Bracket Income	3,835.00		3,835.00		
5520 · Open Tournament Entry Fees - Other	57,389.00		57,389.00		
Total 5520 · Open Tournament Entry Fees	<u>63,224.00</u>		<u>63,224.00</u>		
5540 · Senior Tournament Entry Fees					
5542 · Senior Tournament brackets	0.00		0.00		
5540 · Senior Tournament Entry Fees - Other	7,015.00		7,015.00		
Total 5540 · Senior Tournament Entry Fees	<u>7,015.00</u>		<u>7,015.00</u>		
5550 · Junior Masters Entry Fees					
5551 · Jr Masters Sponsorship	500.00		500.00		
5550 · Junior Masters Entry Fees - Other	2,385.00		2,385.00		
Total 5550 · Junior Masters Entry Fees	<u>2,885.00</u>		<u>2,885.00</u>		
5560 · Youth Tournament Entry Fees					
5561 · Youth Tournament Sponsorship	2,000.00		2,000.00		
5563 · 50/50 Youth	1,916.00		1,916.00		
5560 · Youth Tournament Entry Fees - Other	17,235.00		17,235.00		
Total 5560 · Youth Tournament Entry Fees	<u>21,151.00</u>		<u>21,151.00</u>		
5570 · Adult / Youth Entry Fees					
5571 · Adult/Youth Sponsorship	250.00		250.00		
5570 · Adult / Youth Entry Fees - Other	1,860.00		1,860.00		
Total 5570 · Adult / Youth Entry Fees	<u>2,110.00</u>		<u>2,110.00</u>		
5580 · Queens Tournament Entry Fees					
5581 · Queens Sponsorship	1,000.00		1,000.00		
5582 · Queens Bracket Income	276.00		276.00		
5580 · Queens Tournament Entry Fees - Other	3,230.00		3,230.00		
Total 5580 · Queens Tournament Entry Fees	<u>4,506.00</u>		<u>4,506.00</u>		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	1,000.00		1,000.00		
5592 · Masters Bracket Income	470.00		470.00		
5590 · Masters Tournament Entry Fees - Other	11,380.00		11,380.00		
Total 5590 · Masters Tournament Entry Fees	<u>12,850.00</u>		<u>12,850.00</u>		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	1,000.00		1,000.00		
5602 · Sr Masters Bracket Income	533.00		533.00		

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5600 · Sr Masters Tournament Entry Fee - Other	10,780.00		10,780.00		
Total 5600 · Sr Masters Tournament Entry Fee	12,313.00		12,313.00		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	1,000.00		1,000.00		
5612 · Super Sr Masters Bracket Income	291.00		291.00		
5610 · Super Sr Masters Entry Fees - Other	6,270.00		6,270.00		
Total 5610 · Super Sr Masters Entry Fees	7,561.00		7,561.00		
5620 · 500 Club Tournament Entry Fees	2,907.00		2,907.00		
5660 · Women's Series					
5661 · Women's Series events	10,780.00		10,780.00		
5668 · Women's Series Brackets	649.00		649.00		
5669 · Women's Series 50/50	447.00		447.00		
5670 · Women's Series Sponsorship	1,000.00		1,000.00		
5672 · Women's Series Banquet	145.00		145.00		
Total 5660 · Women's Series	13,021.00		13,021.00		
5680 · Men's Series					
5681 · Men's Series Entry Fees	22,230.00		22,230.00		
5682 · Men's Series brackets	1,641.00		1,641.00		
5683 · Men's Series 50/50	586.00		586.00		
5684 · Men's Series Sponsorship	1,000.00		1,000.00		
Total 5680 · Men's Series	25,457.00		25,457.00		
5690 · WS/MS Mixed Baker Doubles					
5691 · Mixed Baker Doubles Entry Fees	4,540.00		4,540.00		
5692 · Mixed Baker Doubles brackets	536.00		536.00		
5693 · Mixed Baker Doubles 50/50	120.00		120.00		
Total 5690 · WS/MS Mixed Baker Doubles	5,196.00		5,196.00		
Total 5500 · Tournament Income	223,339.00		223,339.00		
Total Income	1,116,189.27	789,359.00	1,116,189.27	789,359.00	789,359.00
Gross Profit	1,116,189.27	789,359.00	1,116,189.27	789,359.00	789,359.00
Expense					
6560 · Payroll Expenses	0.00		0.00		
7000 · State / National Dues					
7061 · USBC Fees	423,928.00	387,268.00	423,928.00	387,268.00	387,268.00
7062 · USBC Youth Fees	7,910.00	6,080.00	7,910.00	6,080.00	6,080.00
7065 · Michigan State USBC Youth Fees	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00
7067 · Michigan State USBC Fees	26,247.00	24,377.00	26,247.00	24,377.00	24,377.00
Total 7000 · State / National Dues	459,385.00	419,025.00	459,385.00	419,025.00	419,025.00
7100 · Member Programs					
7110 · Awards - program-related	29,824.37	25,000.00	29,824.37	25,000.00	25,000.00
7115 · Banquet	217.50		217.50		
7120 · Directors Expenses	1,065.94		1,065.94		
7125 · Hall of Fame Expenses	0.00		0.00		
7140 · Promotion	1,180.00	1,000.00	1,180.00	1,000.00	1,000.00
7145 · RVP Expenses	180.00	500.00	180.00	500.00	500.00
7146 · Social Media	250.00		250.00		
7147 · Video / Bowling Showcase	9,399.92	0.00	9,399.92	0.00	0.00
7150 · Website Maintenance	444.00	500.00	444.00	500.00	500.00
Total 7100 · Member Programs	42,561.73	27,000.00	42,561.73	27,000.00	27,000.00
7200 · Salaries & related expenses					
7220 · Salaries & wages	184,521.71	195,000.00	184,521.71	195,000.00	195,000.00
7221 · State Tourn Bracket Payroll	0.00		0.00		
7223 · Video Production Payroll	0.00		0.00		
7230 · Pension plan contributions	3,455.36	5,600.00	3,455.36	5,600.00	5,600.00
7240 · Employee Insurance	22,157.08	29,000.00	22,157.08	29,000.00	29,000.00
7245 · Retiree Insurance	5,400.00	7,200.00	5,400.00	7,200.00	7,200.00
7250 · Payroll taxes	22,061.93	20,000.00	22,061.93	20,000.00	20,000.00
Total 7200 · Salaries & related expenses	237,596.08	256,800.00	237,596.08	256,800.00	256,800.00
7800 · Tournament Expenses					
7810 · Women's Tournament Expenses					
7811 · Women's Tournament Prize List	26,840.50		26,840.50		
7812 · Women's Tournament Lineage	10,785.00		10,785.00		
7813 · Women's Tournament Help	969.00		969.00		
7815 · Women's Tournament Awards	1,190.22		1,190.22		
7817 · Women's Tournament Banquet	1,228.72		1,228.72		
7818 · Women's Tourn Squad Org/Misc	455.00		455.00		
7819 · Women's Tourn Staff Support	2,364.00		2,364.00		
Total 7810 · Women's Tournament Expenses	43,832.44		43,832.44		
7820 · Open Tournament Expenses					
7821 · Open Tournament Prize List	36,803.50		36,803.50		
7822 · Open Tournament Lineage	13,356.00		13,356.00		
7823 · Open Tournament Help	1,785.00		1,785.00		
7825 · Open Tournament Awards	1,495.07		1,495.07		
7827 · Open Tournament Banquet	1,288.71		1,288.71		
7828 · Open Tournament Squad Org/Misc	635.00		635.00		

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7829 · Open Tournament Staff Support	2,974.00		2,974.00		
Total 7820 · Open Tournament Expenses	58,337.28		58,337.28		
7840 · Senior Tournament Expenses					
7841 · Senior Tournament Prize List	3,675.00		3,675.00		
7842 · Senior Tournament Lineage	2,268.75		2,268.75		
7843 · Senior Tournament Help	129.00		129.00		
7847 · Senior Tournament Banquet	0.00		0.00		
7849 · Senior Tournament Staff Support	206.25		206.25		
Total 7840 · Senior Tournament Expenses	6,279.00		6,279.00		
7850 · Junior Masters Expenses					
7851 · Junior Masters Scholarships	1,150.00		1,150.00		
7852 · Junior Masters Lineage	720.00		720.00		
7853 · Junior Masters Help	110.00		110.00		
7858 · Junior Masters Junior Gold Entr	600.00		600.00		
7859 · Junior Masters Staff Support	119.85		119.85		
Total 7850 · Junior Masters Expenses	2,699.85		2,699.85		
7860 · Youth Tournament Expenses					
7861 · Youth Tournament Scholarships	6,910.00		6,910.00		
7862 · Youth Tournament Lineage	8,802.75		8,802.75		
7863 · Youth Tournament Help	1,188.00		1,188.00		
7865 · Youth Tournament Awards	2,065.00		2,065.00		
7867 · Youth Tournament Banquet	2,839.75		2,839.75		
7868 · Youth Tournament Patches	1,951.44		1,951.44		
7869 · Youth Tournament Staff Support	1,138.00		1,138.00		
Total 7860 · Youth Tournament Expenses	24,894.94		24,894.94		
7870 · Adult / Youth Expenses					
7871 · Adult / Youth Scholarships	1,100.00		1,100.00		
7872 · Adult / Youth Lineage	960.00		960.00		
7873 · Adult / Youth Tournament Help	73.00		73.00		
7879 · Adult / Youth Staff Support	99.20		99.20		
Total 7870 · Adult / Youth Expenses	2,232.20		2,232.20		
7880 · Queens Expenses					
7881 · Queens Prize List	2,900.00		2,900.00		
7882 · Queens Lineage	1,323.00		1,323.00		
7885 · Queens Awards	99.00		99.00		
7889 · Queens Staff Support	145.00		145.00		
Total 7880 · Queens Expenses	4,467.00		4,467.00		
7890 · Masters Expenses					
7891 · Masters Prize List	10,480.00		10,480.00		
7892 · Masters Lineage	1,596.00		1,596.00		
7895 · Masters Awards	99.00		99.00		
7897 · Masters Banquet	0.00		0.00		
7899 · Masters Staff Support	340.00		340.00		
Total 7890 · Masters Expenses	12,515.00		12,515.00		
7900 · Sr Masters Expenses					
7901 · Sr Masters Prize List	10,655.00		10,655.00		
7902 · Sr Masters Lineage	1,830.00		1,830.00		
7903 · Sr Masters Help	270.00		270.00		
7905 · Sr Masters Awards	99.00		99.00		
7909 · Sr Masters Staff Support	351.00		351.00		
Total 7900 · Sr Masters Expenses	13,205.00		13,205.00		
7910 · Super Sr Masters Expenses					
7911 · Super Sr Masters Prize List	6,525.00		6,525.00		
7912 · Super Sr Masters Lineage	1,101.00		1,101.00		
7913 · Super Sr Masters Help	145.00		145.00		
7915 · Super Sr Masters Awards	99.00		99.00		
7917 · Super Sr Masters Banquet	0.00		0.00		
7919 · Super Sr Masters Staff Support	265.50		265.50		
Total 7910 · Super Sr Masters Expenses	8,135.50		8,135.50		
7920 · 500 Club Expenses					
7921 · 500 Club Prize List	1,550.00		1,550.00		
7922 · 500 Club Lineage	795.00		795.00		
7929 · 500 Club Staff Support	159.00		159.00		
Total 7920 · 500 Club Expenses	2,504.00		2,504.00		
7940 · Women's Series Expenses					
7941 · Women's Series Prize List	10,205.00		10,205.00		
7942 · Women's Series Lineage	2,304.00		2,304.00		
7944 · Women's Series Banquet	175.00		175.00		
7947 · Women's Series Help	165.00		165.00		
7949 · Women Series Staff Support	235.00		235.00		
Total 7940 · Women's Series Expenses	13,084.00		13,084.00		
7950 · Men's Series Expenses					
7951 · Men's Series Prize List	16,480.00		16,480.00		
7952 · Men's Series Lineage	4,716.00		4,716.00		

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7954 · Men's Series Banquet	175.00		175.00		
7957 · Men's Series Help	490.00		490.00		
7959 · Men's Series Staff Support	471.00		471.00		
Total 7950 · Men's Series Expenses	22,332.00		22,332.00		
7960 · WS/MS Mixed Baker Doubles Expen					
7961 · Mixed Baker Doubles Prize List	3,500.00		3,500.00		
7962 · Mixed Baker Doubles lineage	981.00		981.00		
7969 · Mixed Baker Doubles Staff Suppo	98.00		98.00		
Total 7960 · WS/MS Mixed Baker Doubles Expen	4,579.00		4,579.00		
Total 7800 · Tournament Expenses	219,097.21		219,097.21		
8100 · Non-personnel expenses					
8105 · Accounting fees	13,250.00	1,200.00	13,250.00	1,200.00	1,200.00
8110 · Christmas Party Expenses	283.03		283.03		
8115 · Computer Equipment	0.00	0.00	0.00	0.00	0.00
8120 · Licensing Fees	20.00		20.00		
8130 · Office equip rental & repairs	8,612.35	6,000.00	8,612.35	6,000.00	6,000.00
8135 · Office Expenses	18,818.18	14,000.00	18,818.18	14,000.00	14,000.00
8140 · Postage, shipping, delivery	5,828.37	6,500.00	5,828.37	6,500.00	6,500.00
8150 · Telephone & telecommunications	4,778.34	3,500.00	4,778.34	3,500.00	3,500.00
8155 · Veterans Bowling	0.00	600.00	0.00	600.00	600.00
8160 · Mobile Application	1,550.00	1,200.00	1,550.00	1,200.00	1,200.00
8165 · Embroidery Machine	200.00		200.00		
8167 · Vehicle Registration Fees	136.00	150.00	136.00	150.00	150.00
8168 · Vehicle Maintenance	456.45	2,400.00	456.45	2,400.00	2,400.00
8169 · Vehicle Gas	1,979.05	3,000.00	1,979.05	3,000.00	3,000.00
8173 · Vehicle Insurance	0.00	2,300.00	0.00	2,300.00	2,300.00
Total 8100 · Non-personnel expenses	55,911.77	40,850.00	55,911.77	40,850.00	40,850.00
8200 · Occupancy expenses					
8210 · Rent	30,300.00	30,000.00	30,300.00	30,000.00	30,000.00
8245 · Security	2,288.35	500.00	2,288.35	500.00	500.00
Total 8200 · Occupancy expenses	32,588.35	30,500.00	32,588.35	30,500.00	30,500.00
8300 · Travel & meetings expenses					
8305 · Assoc Managers Expense Account	5,012.40	4,000.00	5,012.40	4,000.00	4,000.00
8315 · Delegate Expense	12,952.00	8,000.00	12,952.00	8,000.00	8,000.00
8320 · Lane Inspectors Mileage/Exp	0.00		0.00		
8330 · Meeting Expense	590.97	1,500.00	590.97	1,500.00	1,500.00
8335 · President's Expense Account	708.71	1,500.00	708.71	1,500.00	1,500.00
Total 8300 · Travel & meetings expenses	19,264.08	15,000.00	19,264.08	15,000.00	15,000.00
8500 · Misc expenses					
8520 · Insurance - non-employee	3,089.49	2,000.00	3,089.49	2,000.00	2,000.00
8525 · Insurance - Workers Comp	623.00	1,200.00	623.00	1,200.00	1,200.00
8500 · Misc expenses - Other	0.00		0.00		
Total 8500 · Misc expenses	3,712.49	3,200.00	3,712.49	3,200.00	3,200.00
8600 · Business expenses					
8680 · VISA/MC Service Charges	2,593.73	2,500.00	2,593.73	2,500.00	2,500.00
Total 8600 · Business expenses	2,593.73	2,500.00	2,593.73	2,500.00	2,500.00
Total Expense	1,072,710.44	794,875.00	1,072,710.44	794,875.00	794,875.00
Net Ordinary Income	43,478.83	-5,516.00	43,478.83	-5,516.00	-5,516.00
Net Income	43,478.83	-5,516.00	43,478.83	-5,516.00	-5,516.00