

Metro Detroit USBC Association Profit & Loss Budget Performance

August 2023 through July 2024

	Aug '23 - Jul 24	Budget	Aug '23 - Jul 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
5 · Earned revenues					
5310 · Interest-savings/short-term inv	9,368.32	14,423.00	9,368.32	14,423.00	14,423.00
Total 5 · Earned revenues	9,368.32	14,423.00	9,368.32	14,423.00	14,423.00
5210 · Membership dues - individuals					
5215 · Premium Upgrades	7,365.00	2,000.00	7,365.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	849,355.00	816,832.00	849,355.00	816,832.00	816,832.00
Total 5210 · Membership dues - individuals	856,720.00	818,832.00	856,720.00	818,832.00	818,832.00
5480 · Merchandising Sales					
5481 · Merchandise Sales	2,736.00	3,000.00	2,736.00	3,000.00	3,000.00
5482 · Envelope & Program Sales	770.00		770.00		
5480 · Merchandising Sales - Other	446.00		446.00		
Total 5480 · Merchandising Sales	3,952.00	3,000.00	3,952.00	3,000.00	3,000.00
5485 · Michigan State Tournament Incom					
5487 · Raffles	7,031.00		7,031.00		
Total 5485 · Michigan State Tournament Incom	7,031.00		7,031.00		
5490 · Miscellaneous revenue					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	2,190.00		2,190.00		
5494 · Bowl For The Cure	25.00		25.00		
5497 · 50/50 Proceeds	6,861.00		6,861.00		
5499 · Miscellaneous Charities	97.28		97.28		
7112 · Crystal Awards Purchase	705.00		705.00		
95495 · Video/Bowling Showcase Revenue	61,750.00		61,750.00		
5490 · Miscellaneous revenue - Other	1,016.87	7,500.00	1,016.87	7,500.00	7,500.00
Total 5490 · Miscellaneous revenue	72,645.15	7,500.00	72,645.15	7,500.00	7,500.00
5500 · Tournament Income					
5510 · Women's Tournament Entry Fees					
5511 · Women's Sponsorship	3,000.00		3,000.00		
5512 · Women's Bracket/Jackpot Income	3,687.00		3,687.00		
5516 · Women's Miscellaneous	280.00		280.00		
5510 · Women's Tournament Entry Fees - Other	40,845.00		40,845.00		
Total 5510 · Women's Tournament Entry Fees	47,812.00		47,812.00		
5520 · Open Tournament Entry Fees					
5521 · Open Tournament Sponsorship	3,000.00		3,000.00		
5522 · Open Bracket Income	6,979.00		6,979.00		
5526 · Open Miscellaneous	140.00		140.00		
5520 · Open Tournament Entry Fees - Other	51,800.00		51,800.00		
Total 5520 · Open Tournament Entry Fees	61,919.00		61,919.00		
5540 · Senior Tournament Entry Fees	7,726.00		7,726.00		
5550 · Junior Masters Entry Fees					
5551 · Jr Masters Sponsorship	750.00		750.00		
5550 · Junior Masters Entry Fees - Other	3,150.00		3,150.00		
Total 5550 · Junior Masters Entry Fees	3,900.00		3,900.00		
5560 · Youth Tournament Entry Fees					
5561 · Youth Tournament Sponsorship	2,000.00		2,000.00		
5563 · 50/50 Youth	1,712.00		1,712.00		
5566 · Youth Banquet	2,340.00		2,340.00		
5560 · Youth Tournament Entry Fees - Other	21,681.00		21,681.00		
Total 5560 · Youth Tournament Entry Fees	27,733.00		27,733.00		
5570 · Adult / Youth Entry Fees	5,470.00		5,470.00		
5580 · Queens Tournament Entry Fees					
5581 · Queens Sponsorship	2,300.00		2,300.00		
5582 · Queens Bracket Income	280.00		280.00		
5580 · Queens Tournament Entry Fees - Other	3,220.00		3,220.00		
Total 5580 · Queens Tournament Entry Fees	5,800.00		5,800.00		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	2,300.00		2,300.00		
5592 · Masters Bracket Income	320.00		320.00		
5590 · Masters Tournament Entry Fees - Other	6,310.00		6,310.00		
Total 5590 · Masters Tournament Entry Fees	8,930.00		8,930.00		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	2,300.00		2,300.00		
5602 · Sr Masters Bracket Income	890.00		890.00		
5600 · Sr Masters Tournament Entry Fee - Other	13,360.00		13,360.00		
Total 5600 · Sr Masters Tournament Entry Fee	16,550.00		16,550.00		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	2,300.00		2,300.00		
5612 · Super Sr Masters Bracket Income	185.00		185.00		

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5610 · Super Sr Masters Entry Fees - Other	6,540.00		6,540.00		
Total 5610 · Super Sr Masters Entry Fees	9,025.00		9,025.00		
5620 · 500 Club Tournament Entry Fees	1,802.00		1,802.00		
5660 · Women's Series					
5661 · Women's Series events	9,075.00		9,075.00		
5668 · Women's Series Brackets	452.00		452.00		
5669 · Women's Series 50/50	372.00		372.00		
5670 · Women's Series Sponsorship	1,750.00		1,750.00		
Total 5660 · Women's Series	11,649.00		11,649.00		
5680 · Men's Series					
5681 · Men's Series Entry Fees	19,155.00		19,155.00		
5682 · Men's Series brackets	1,366.00		1,366.00		
5683 · Men's Series 50/50	398.00		398.00		
5684 · Men's Series Sponsorship	1,750.00		1,750.00		
Total 5680 · Men's Series	22,669.00		22,669.00		
5690 · WS/MS Mixed Baker Doubles					
5691 · Mixed Baker Doubles Entry Fees	2,475.00		2,475.00		
5692 · Mixed Baker Doubles brackets	508.00		508.00		
5693 · Mixed Baker Doubles 50/50	126.00		126.00		
5690 · WS/MS Mixed Baker Doubles - Other	1,900.00		1,900.00		
Total 5690 · WS/MS Mixed Baker Doubles	5,009.00		5,009.00		
Total 5500 · Tournament Income	235,994.00		235,994.00		
5720 · USBC Adult/Youth	36,155.00		36,155.00		
Total Income	1,221,865.47	843,755.00	1,221,865.47	843,755.00	843,755.00
Gross Profit	1,221,865.47	843,755.00	1,221,865.47	843,755.00	843,755.00
Expense					
6560 · Payroll Expenses	0.00		0.00		
66900 · Reconciliation Discrepancies	0.04		0.04		
7000 · State / National Dues					
7061 · USBC Fees	416,659.00	407,921.00	416,659.00	407,921.00	407,921.00
7062 · USBC Youth Fees	7,564.00	7,144.00	7,564.00	7,144.00	7,144.00
7065 · Michigan State USBC Youth Fees	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00
7067 · Michigan State USBC Fees	25,632.00	25,067.00	25,632.00	25,067.00	25,067.00
7068 · Fraudulent Checks	0.00		0.00		
Total 7000 · State / National Dues	451,155.00	441,432.00	451,155.00	441,432.00	441,432.00
7100 · Member Programs					
7110 · Awards - program-related	23,451.13	28,000.00	23,451.13	28,000.00	28,000.00
7113 · Crystal Award Expense	2,780.25		2,780.25		
7120 · Directors Expenses	371.60		371.60		
7125 · Hall of Fame Expenses	6,368.80		6,368.80		
7140 · Promotion	5,648.57	1,000.00	5,648.57	1,000.00	1,000.00
7145 · RVP Expenses	690.00	500.00	690.00	500.00	500.00
7146 · Social Media	1,500.00		1,500.00		
7147 · Video / Bowling Showcase	70,320.24	20,000.00	70,320.24	20,000.00	20,000.00
7150 · Website Maintenance	894.00	500.00	894.00	500.00	500.00
Total 7100 · Member Programs	112,024.59	50,000.00	112,024.59	50,000.00	50,000.00
7200 · Salaries & related expenses					
7220 · Salaries & wages	191,353.06	195,000.00	191,353.06	195,000.00	195,000.00
7221 · State Tourn Bracket Payroll	0.00		0.00		
7223 · Video Production Payroll	0.00		0.00		
7230 · Pension plan contributions	2,521.83	3,000.00	2,521.83	3,000.00	3,000.00
7240 · Employee Insurance	28,394.21	25,000.00	28,394.21	25,000.00	25,000.00
7245 · Retiree Insurance	3,600.00	3,600.00	3,600.00	3,600.00	3,600.00
7250 · Payroll taxes	20,645.20	23,000.00	20,645.20	23,000.00	23,000.00
7260 · Social Media Contract	0.00	0.00	0.00	0.00	0.00
Total 7200 · Salaries & related expenses	246,514.30	249,600.00	246,514.30	249,600.00	249,600.00
7800 · Tournament Expenses					
7810 · Women's Tournament Expenses					
7811 · Women's Tournament Prize List	28,892.33		28,892.33		
7812 · Women's Tournament Lineage	8,372.50		8,372.50		
7813 · Women's Tournament Help	1,885.00		1,885.00		
7815 · Women's Tournament Awards	1,578.07		1,578.07		
7817 · Women's Tournament Banquet	1,492.75		1,492.75		
7818 · Women's Tourn Squad Org/Misc	600.00		600.00		
7819 · Women's Tourn Staff Support	4,180.10		4,180.10		
Total 7810 · Women's Tournament Expenses	47,000.75		47,000.75		
7820 · Open Tournament Expenses					
7821 · Open Tournament Prize List	35,935.00		35,935.00		
7822 · Open Tournament Lineage	10,305.00		10,305.00		
7823 · Open Tournament Help	1,995.00		1,995.00		
7825 · Open Tournament Awards	1,057.29		1,057.29		
7827 · Open Tournament Banquet	1,754.79		1,754.79		
7828 · Open Tournament Squad Org/Misc	570.00		570.00		
7829 · Open Tournament Staff Support	5,370.10		5,370.10		

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Total 7820 · Open Tournament Expenses	56,987.18		56,987.18		
7840 · Senior Tournament Expenses					
7841 · Senior Tournament Prize List	4,305.00		4,305.00		
7842 · Senior Tournament Lineage	2,699.25		2,699.25		
7843 · Senior Tournament Help	164.00		164.00		
7849 · Senior Tournament Staff Support	236.00		236.00		
Total 7840 · Senior Tournament Expenses	7,404.25		7,404.25		
7850 · Junior Masters Expenses					
7851 · Junior Masters Scholarships	1,700.00		1,700.00		
7852 · Junior Masters Lineage	1,234.20		1,234.20		
7859 · Junior Masters Staff Support	141.00		141.00		
Total 7850 · Junior Masters Expenses	3,075.20		3,075.20		
7860 · Youth Tournament Expenses					
7861 · Youth Tournament Scholarships	0.00		0.00		
7862 · Youth Tournament Lineage	10,510.50		10,510.50		
7863 · Youth Tournament Help	798.00		798.00		
7865 · Youth Tournament Awards	2,184.75		2,184.75		
7867 · Youth Tournament Banquet	7,891.87		7,891.87		
7869 · Youth Tournament Staff Support	1,120.00		1,120.00		
Total 7860 · Youth Tournament Expenses	22,505.12		22,505.12		
7870 · Adult / Youth Expenses					
7871 · Adult / Youth Scholarships	2,150.00		2,150.00		
7872 · Adult / Youth Lineage	2,502.00		2,502.00		
7873 · Adult / Youth Tournament Help	228.00		228.00		
7879 · Adult / Youth Staff Support	113.00		113.00		
Total 7870 · Adult / Youth Expenses	4,993.00		4,993.00		
7880 · Queens Expenses					
7881 · Queens Prize List	3,440.00		3,440.00		
7882 · Queens Lineage	1,041.60		1,041.60		
7883 · Queens Help	200.00		200.00		
7885 · Queens Awards	95.75		95.75		
7888 · Queens Misc Expense	250.00		250.00		
7889 · Queens Staff Support	127.00		127.00		
Total 7880 · Queens Expenses	5,154.35		5,154.35		
7890 · Masters Expenses					
7891 · Masters Prize List	6,773.07		6,773.07		
7892 · Masters Lineage	820.00		820.00		
7893 · Masters Tournament Help	135.00		135.00		
7895 · Masters Awards	95.75		95.75		
7899 · Masters Staff Support	175.00		175.00		
Total 7890 · Masters Expenses	7,998.82		7,998.82		
7900 · Sr Masters Expenses					
7901 · Sr Masters Prize List	14,030.00		14,030.00		
7902 · Sr Masters Lineage	2,702.00		2,702.00		
7903 · Sr Masters Help	240.00		240.00		
7905 · Sr Masters Awards	95.75		95.75		
7909 · Sr Masters Staff Support	437.00		437.00		
Total 7900 · Sr Masters Expenses	17,504.75		17,504.75		
7910 · Super Sr Masters Expenses					
7911 · Super Sr Masters Prize List	6,380.00		6,380.00		
7912 · Super Sr Masters Lineage	1,005.00		1,005.00		
7913 · Super Sr Masters Help	160.00		160.00		
7915 · Super Sr Masters Awards	95.75		95.75		
7919 · Super Sr Masters Staff Support	288.00		288.00		
Total 7910 · Super Sr Masters Expenses	7,928.75		7,928.75		
7920 · 500 Club Expenses					
7921 · 500 Club Prize List	1,050.00		1,050.00		
7922 · 500 Club Lineage	735.00		735.00		
7923 · 500 Club Help	102.00		102.00		
7928 · 500 Club Squad Organizer	80.00		80.00		
7929 · 500 Club Staff Support	105.00		105.00		
Total 7920 · 500 Club Expenses	2,072.00		2,072.00		
7940 · Women's Series Expenses					
7941 · Women's Series Prize List	7,430.00		7,430.00		
7942 · Women's Series Lineage	2,327.00		2,327.00		
7943 · Women's Series Cup prize list	2,175.00		2,175.00		
7944 · Women's Series Banquet	225.00		225.00		
7947 · Women's Series Help	396.00		396.00		
7949 · Women Series Staff Support	215.00		215.00		
7940 · Women's Series Expenses - Other	128.20		128.20		
Total 7940 · Women's Series Expenses	12,896.20		12,896.20		
7950 · Men's Series Expenses					
7951 · Men's Series Prize List	12,190.00		12,190.00		
7952 · Men's Series Lineage	4,523.00		4,523.00		
7953 · Men's Series Cup Prize List	2,175.00		2,175.00		

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7954 · Men's Series Banquet	225.00		225.00		
7957 · Men's Series Help	594.00		594.00		
7959 · Men's Series Staff Support	450.00		450.00		
7950 · Men's Series Expenses - Other	128.20		128.20		
Total 7950 · Men's Series Expenses	20,285.20		20,285.20		
7960 · WS/MS Mixed Baker Doubles Expen					
7961 · Mixed Baker Doubles Prize List	3,420.00		3,420.00		
7962 · Mixed Baker Doubles lineage	1,050.00		1,050.00		
7969 · Mixed Baker Doubles Staff Suppo	286.00		286.00		
Total 7960 · WS/MS Mixed Baker Doubles Expen	4,756.00		4,756.00		
7970 · USBC Adult/Youth Lineage	6,468.00		6,468.00		
7971 · USBC Adult/Youth Scholarships	14,000.00		14,000.00		
Total 7800 · Tournament Expenses	241,029.57		241,029.57		
8100 · Non-personnel expenses					
8105 · Accounting fees	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00
8110 · Christmas Party Expenses	929.25	0.00	929.25	0.00	0.00
8115 · Computer Equipment	1,573.54	2,300.00	1,573.54	2,300.00	2,300.00
8120 · Licensing Fees	20.00		20.00		
8125 · Merchandise Inventory	3,454.35		3,454.35		
8130 · Office equip rental & repairs	7,723.79	6,800.00	7,723.79	6,800.00	6,800.00
8135 · Office Expenses	18,354.68	23,000.00	18,354.68	23,000.00	23,000.00
8140 · Postage, shipping, delivery	5,856.66	6,500.00	5,856.66	6,500.00	6,500.00
8150 · Telephone & telecommunications	6,199.82	4,400.00	6,199.82	4,400.00	4,400.00
8160 · Mobile Application	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
8165 · Embroidery Machine	1,798.92		1,798.92		
8166 · Delivery Vehicle Purchase	0.00		0.00		
8167 · Vehicle Registration Fees	117.94	170.00	117.94	170.00	170.00
8168 · Vehicle Maintenance	181.92	2,400.00	181.92	2,400.00	2,400.00
8169 · Vehicle Gas	1,361.77	3,000.00	1,361.77	3,000.00	3,000.00
8173 · Vehicle Insurance	2,847.50	1,900.00	2,847.50	1,900.00	1,900.00
Total 8100 · Non-personnel expenses	53,620.14	53,670.00	53,620.14	53,670.00	53,670.00
8200 · Occupancy expenses					
8210 · Rent	30,973.00	30,000.00	30,973.00	30,000.00	30,000.00
8245 · Security	840.00	840.00	840.00	840.00	840.00
Total 8200 · Occupancy expenses	31,813.00	30,840.00	31,813.00	30,840.00	30,840.00
8300 · Travel & meetings expenses					
8305 · Assoc Managers Expense Account	4,515.08	4,000.00	4,515.08	4,000.00	4,000.00
8315 · Delegate Expense	7,640.82	13,850.00	7,640.82	13,850.00	13,850.00
8320 · Lane Inspectors Mileage/Exp	0.00		0.00		
8330 · Meeting Expense	1,114.08	1,500.00	1,114.08	1,500.00	1,500.00
8335 · President's Expense Account	941.89	1,500.00	941.89	1,500.00	1,500.00
Total 8300 · Travel & meetings expenses	14,211.87	20,850.00	14,211.87	20,850.00	20,850.00
8500 · Misc expenses					
8520 · Insurance - non-employee	2,293.00	2,300.00	2,293.00	2,300.00	2,300.00
8525 · Insurance - Workers Comp	651.00	1,300.00	651.00	1,300.00	1,300.00
Total 8500 · Misc expenses	2,944.00	3,600.00	2,944.00	3,600.00	3,600.00
8600 · Business expenses					
8680 · VISA/MC Service Charges	2,604.02	3,000.00	2,604.02	3,000.00	3,000.00
Total 8600 · Business expenses	2,604.02	3,000.00	2,604.02	3,000.00	3,000.00
Total Expense	1,155,916.53	852,992.00	1,155,916.53	852,992.00	852,992.00
Net Ordinary Income	65,948.94	-9,237.00	65,948.94	-9,237.00	-9,237.00
Other Income/Expense					
Other Expense					
9000 · Board Restricted Activity					
9100 · Volunteer Recognition Event	3,548.00		3,548.00		
9200 · Retiree Health Reimbursement	8,500.00		8,500.00		
9300 · USBC SMART	5,200.00		5,200.00		
9400 · Tournament Sponsorships	18,000.00		18,000.00		
9500 · Video Showcase	25,000.00		25,000.00		
9600 · Lifetime Memberships	240.00		240.00		
9700 · Misc Board Activity	28,176.50		28,176.50		
Total 9000 · Board Restricted Activity	88,664.50		88,664.50		
Total Other Expense	88,664.50		88,664.50		
Net Other Income	-88,664.50		-88,664.50		
Net Income	-22,715.56	-9,237.00	-22,715.56	-9,237.00	-9,237.00