

Metro Detroit USBC Association Profit & Loss Budget Performance

August 2024 through July 2025

	Aug '24 - Jul 25	Budget	Aug '24 - Jul 25	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
5 · Earned revenues					
5310 · Interest-savings/short-term inv	12,494.06	14,000.00	12,494.06	14,000.00	14,000.00
5315 · Service Fees Collected	277.82		277.82		
Total 5 · Earned revenues	12,771.88	14,000.00	12,771.88	14,000.00	14,000.00
5210 · Membership dues - individuals					
5215 · Premium Upgrades	6,360.00	2,000.00	6,360.00	2,000.00	2,000.00
5210 · Membership dues - individuals - Other	846,520.00	831,126.00	846,520.00	831,126.00	831,126.00
Total 5210 · Membership dues - individuals	852,880.00	833,126.00	852,880.00	833,126.00	833,126.00
5480 · Merchandising Sales					
5481 · Merchandise Sales	3,369.47	3,000.00	3,369.47	3,000.00	3,000.00
5482 · Envelope & Program Sales	1,115.00		1,115.00		
5480 · Merchandising Sales - Other	180.00		180.00		
Total 5480 · Merchandising Sales	4,664.47	3,000.00	4,664.47	3,000.00	3,000.00
5490 · Miscellaneous revenue					
5491 · McKay Proceeds	0.00		0.00		
5492 · BVL Fundraiser	0.00		0.00		
5493 · Hall of Fame Receipts	2,895.00	0.00	2,895.00	0.00	0.00
5494 · Bowl For The Cure	0.00		0.00		
5497 · 50/50 Proceeds	9,133.49	0.00	9,133.49	0.00	0.00
5499 · Miscellaneous Charities	107.03		107.03		
7112 · Crystal Awards Purchase	600.00		600.00		
5490 · Miscellaneous revenue - Other	2,094.00	7,000.00	2,094.00	7,000.00	7,000.00
Total 5490 · Miscellaneous revenue	14,829.52	7,000.00	14,829.52	7,000.00	7,000.00
5500 · Tournament Income					
5510 · Women's Tournament Entry Fees					
5511 · Women's Sponsorship	3,000.00		3,000.00		
5512 · Women's Bracket/Jackpot Income	3,690.00		3,690.00		
5510 · Women's Tournament Entry Fees - Other	44,665.00		44,665.00		
Total 5510 · Women's Tournament Entry Fees	51,355.00		51,355.00		
5520 · Open Tournament Entry Fees					
5521 · Open Tournament Sponsorship	3,000.00		3,000.00		
5522 · Open Bracket Income	6,816.00		6,816.00		
5520 · Open Tournament Entry Fees - Other	58,910.00		58,910.00		
Total 5520 · Open Tournament Entry Fees	68,726.00		68,726.00		
5540 · Senior Tournament Entry Fees	6,150.00		6,150.00		
5550 · Junior Masters Entry Fees					
5551 · Jr Masters Sponsorship	500.00		500.00		
5550 · Junior Masters Entry Fees - Other	4,100.00		4,100.00		
Total 5550 · Junior Masters Entry Fees	4,600.00		4,600.00		
5560 · Youth Tournament Entry Fees					
5561 · Youth Tournament Sponsorship	2,000.00		2,000.00		
5563 · 50/50 Youth	1,449.00		1,449.00		
5566 · Youth Banquet	2,310.00		2,310.00		
5560 · Youth Tournament Entry Fees - Other	18,570.00		18,570.00		
Total 5560 · Youth Tournament Entry Fees	24,329.00		24,329.00		
5570 · Adult / Youth Entry Fees					
5573 · 50/50 Adult Youth	855.00		855.00		
5570 · Adult / Youth Entry Fees - Other	8,200.00		8,200.00		
Total 5570 · Adult / Youth Entry Fees	9,055.00		9,055.00		
5580 · Queens Tournament Entry Fees					
5581 · Queens Sponsorship	2,300.00		2,300.00		
5582 · Queens Bracket Income	230.00		230.00		
5580 · Queens Tournament Entry Fees - Other	2,610.00		2,610.00		
Total 5580 · Queens Tournament Entry Fees	5,140.00		5,140.00		
5590 · Masters Tournament Entry Fees					
5591 · Masters Sponsorship	2,300.00		2,300.00		
5592 · Masters Bracket Income	650.00		650.00		
5590 · Masters Tournament Entry Fees - Other	12,800.00		12,800.00		
Total 5590 · Masters Tournament Entry Fees	15,750.00		15,750.00		
5600 · Sr Masters Tournament Entry Fee					
5601 · Sr Masters Sponsorship	2,300.00		2,300.00		
5602 · Sr Masters Bracket Income	585.00		585.00		
5600 · Sr Masters Tournament Entry Fee - Other	8,660.00		8,660.00		
Total 5600 · Sr Masters Tournament Entry Fee	11,545.00		11,545.00		
5610 · Super Sr Masters Entry Fees					
5611 · Super Sr Masters Sponsorship	2,300.00		2,300.00		
5612 · Super Sr Masters Bracket Income	485.00		485.00		
5610 · Super Sr Masters Entry Fees - Other	8,170.00		8,170.00		

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Total 5610 · Super Sr Masters Entry Fees	10,955.00		10,955.00		
5620 · 500 Club Tournament Entry Fees	2,823.00		2,823.00		
5660 · Women's Series					
5661 · Women's Series events	8,075.00		8,075.00		
5668 · Women's Series Brackets	796.00		796.00		
5669 · Women's Series 50/50	334.00		334.00		
5670 · Women's Series Sponsorship	1,750.00		1,750.00		
Total 5660 · Women's Series	10,955.00		10,955.00		
5680 · Men's Series					
5681 · Men's Series Entry Fees	19,475.00		19,475.00		
5682 · Men's Series brackets	1,159.00		1,159.00		
5683 · Men's Series 50/50	341.00		341.00		
5684 · Men's Series Sponsorship	1,750.00		1,750.00		
Total 5680 · Men's Series	22,725.00		22,725.00		
5690 · WS/MS Mixed Baker Doubles					
5691 · Mixed Baker Doubles Entry Fees	4,130.00		4,130.00		
5692 · Mixed Baker Doubles brackets	290.00		290.00		
5693 · Mixed Baker Doubles 50/50	153.00		153.00		
Total 5690 · WS/MS Mixed Baker Doubles	4,573.00		4,573.00		
5730 · Youth Gavie Entry Fees	0.00		0.00		
Total 5500 · Tournament Income	248,681.00		248,681.00		
Total Income	1,133,826.87	857,126.00	1,133,826.87	857,126.00	857,126.00
Gross Profit	1,133,826.87	857,126.00	1,133,826.87	857,126.00	857,126.00
Expense					
6560 · Payroll Expenses	0.00		0.00		
7000 · State / National Dues					
7061 · USBC Fees	414,967.00	405,973.00	414,967.00	405,973.00	405,973.00
7062 · USBC Youth Fees	7,094.00	6,162.00	7,094.00	6,162.00	6,162.00
7065 · Michigan State USBC Youth Fees	1,300.00	1,300.00	1,300.00	1,300.00	1,300.00
7067 · Michigan State USBC Fees	25,464.00	24,917.00	25,464.00	24,917.00	24,917.00
Total 7000 · State / National Dues	448,825.00	438,352.00	448,825.00	438,352.00	438,352.00
7100 · Member Programs					
7110 · Awards - program-related	25,209.35	28,000.00	25,209.35	28,000.00	28,000.00
7113 · Crystal Award Expense	3,880.00		3,880.00		
7120 · Directors Expenses	1,632.98	0.00	1,632.98	0.00	0.00
7125 · Hall of Fame Expenses	6,308.15	0.00	6,308.15	0.00	0.00
7140 · Promotion	500.00	1,000.00	500.00	1,000.00	1,000.00
7145 · RVP Expenses	360.00	500.00	360.00	500.00	500.00
7147 · Video / Bowling Showcase	0.00	20,000.00	0.00	20,000.00	20,000.00
7150 · Website Maintenance	1,191.00	500.00	1,191.00	500.00	500.00
Total 7100 · Member Programs	39,081.48	50,000.00	39,081.48	50,000.00	50,000.00
7200 · Salaries & related expenses					
7220 · Salaries & wages	175,280.12	187,000.00	175,280.12	187,000.00	187,000.00
7221 · State Tourn Bracket Payroll	4,277.00		4,277.00		
7223 · Video Production Payroll	0.00		0.00		
7230 · Pension plan contributions	2,158.77	3,000.00	2,158.77	3,000.00	3,000.00
7240 · Employee Insurance	13,181.62	28,000.00	13,181.62	28,000.00	28,000.00
7245 · Retiree Insurance	3,600.00	3,600.00	3,600.00	3,600.00	3,600.00
7250 · Payroll taxes	16,016.13	26,000.00	16,016.13	26,000.00	26,000.00
7260 · Social Media Contract	4,800.00	4,800.00	4,800.00	4,800.00	4,800.00
Total 7200 · Salaries & related expenses	219,313.64	252,400.00	219,313.64	252,400.00	252,400.00
7800 · Tournament Expenses					
7810 · Women's Tournament Expenses					
7811 · Women's Tournament Prize List	31,605.00		31,605.00		
7812 · Women's Tournament Lineage	12,090.00		12,090.00		
7813 · Women's Tournament Help	1,347.00		1,347.00		
7815 · Women's Tournament Awards	730.92		730.92		
7818 · Women's Tourn Squad Org/Misc	580.00		580.00		
7819 · Women's Tourn Staff Support	3,707.00		3,707.00		
7810 · Women's Tournament Expenses - Other	40.00		40.00		
Total 7810 · Women's Tournament Expenses	50,099.92		50,099.92		
7820 · Open Tournament Expenses					
7821 · Open Tournament Prize List	40,395.00		40,395.00		
7822 · Open Tournament Lineage	12,744.00		12,744.00		
7823 · Open Tournament Help	1,350.00		1,350.00		
7825 · Open Tournament Awards	732.00		732.00		
7828 · Open Tournament Squad Org/Misc	810.00		810.00		
7829 · Open Tournament Staff Support	2,967.00		2,967.00		
Total 7820 · Open Tournament Expenses	58,998.00		58,998.00		
7840 · Senior Tournament Expenses					
7841 · Senior Tournament Prize List	3,365.00		3,365.00		
7842 · Senior Tournament Lineage	2,278.50		2,278.50		
7843 · Senior Tournament Help	229.00		229.00		

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7849 · Senior Tournament Staff Support	184.00		184.00		
Total 7840 · Senior Tournament Expenses	6,056.50		6,056.50		
7850 · Junior Masters Expenses					
7851 · Junior Masters Scholarships	2,200.00		2,200.00		
7852 · Junior Masters Lineage	2,048.00		2,048.00		
7853 · Junior Masters Help	150.00		150.00		
7858 · Junior Masters Junior Gold Entr	220.00		220.00		
7859 · Junior Masters Staff Support	197.00		197.00		
Total 7850 · Junior Masters Expenses	4,815.00		4,815.00		
7860 · Youth Tournament Expenses					
7861 · Youth Tournament Scholarships	6,214.00		6,214.00		
7862 · Youth Tournament Lineage	8,568.00		8,568.00		
7863 · Youth Tournament Help	881.00		881.00		
7865 · Youth Tournament Awards	2,828.85		2,828.85		
7867 · Youth Tournament Banquet	7,366.46		7,366.46		
7869 · Youth Tournament Staff Support	947.00		947.00		
Total 7860 · Youth Tournament Expenses	26,805.31		26,805.31		
7870 · Adult / Youth Expenses					
7871 · Adult / Youth Scholarships	3,425.00		3,425.00		
7872 · Adult / Youth Lineage	3,997.50		3,997.50		
7873 · Adult / Youth Tournament Help	139.00		139.00		
7879 · Adult / Youth Staff Support	167.00		167.00		
Total 7870 · Adult / Youth Expenses	7,728.50		7,728.50		
7880 · Queens Expenses					
7881 · Queens Prize List	2,800.00		2,800.00		
7882 · Queens Lineage	660.00		660.00		
7883 · Queens Help	160.00		160.00		
7885 · Queens Awards	77.00		77.00		
7888 · Queens Misc Expense	250.00		250.00		
7889 · Queens Staff Support	102.00		102.00		
Total 7880 · Queens Expenses	4,049.00		4,049.00		
7890 · Masters Expenses					
7891 · Masters Prize List	12,940.00		12,940.00		
7892 · Masters Lineage	1,839.50		1,839.50		
7893 · Masters Tournament Help	280.00		280.00		
7895 · Masters Awards	77.00		77.00		
7899 · Masters Staff Support	365.00		365.00		
Total 7890 · Masters Expenses	15,501.50		15,501.50		
7900 · Sr Masters Expenses					
7901 · Sr Masters Prize List	9,440.00		9,440.00		
7902 · Sr Masters Lineage	1,524.00		1,524.00		
7903 · Sr Masters Help	275.00		275.00		
7905 · Sr Masters Awards	77.00		77.00		
7909 · Sr Masters Staff Support	297.00		297.00		
Total 7900 · Sr Masters Expenses	11,613.00		11,613.00		
7910 · Super Sr Masters Expenses					
7911 · Super Sr Masters Prize List	8,580.00		8,580.00		
7912 · Super Sr Masters Lineage	1,347.00		1,347.00		
7913 · Super Sr Masters Help	250.00		250.00		
7915 · Super Sr Masters Awards	77.00		77.00		
7919 · Super Sr Masters Staff Support	356.00		356.00		
Total 7910 · Super Sr Masters Expenses	10,610.00		10,610.00		
7920 · 500 Club Expenses					
7921 · 500 Club Prize List	1,500.00		1,500.00		
7922 · 500 Club Lineage	900.00		900.00		
7923 · 500 Club Help	100.00		100.00		
7929 · 500 Club Staff Support	156.00		156.00		
Total 7920 · 500 Club Expenses	2,656.00		2,656.00		
7940 · Women's Series Expenses					
7941 · Women's Series Prize List	7,035.00		7,035.00		
7942 · Women's Series Lineage	2,599.50		2,599.50		
7943 · Women's Series Cup prize list	2,175.00		2,175.00		
7944 · Women's Series Banquet	240.00		240.00		
7945 · Women's Series Awards	151.85		151.85		
7947 · Women's Series Help	702.50		702.50		
7949 · Women Series Staff Support	190.00		190.00		
Total 7940 · Women's Series Expenses	13,093.85		13,093.85		
7950 · Men's Series Expenses					
7951 · Men's Series Prize List	12,100.00		12,100.00		
7952 · Men's Series Lineage	5,234.50		5,234.50		
7953 · Men's Series Cup Prize List	2,175.00		2,175.00		
7954 · Men's Series Banquet	240.00		240.00		
7955 · Men's Series Awards	151.85		151.85		
7957 · Men's Series Help	667.50		667.50		
7959 · Men's Series Staff Support	393.00		393.00		

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Total 7950 · Men's Series Expenses	20,961.85		20,961.85		
7960 · WS/MS Mixed Baker Doubles Expen					
7961 · Mixed Baker Doubles Prize List	3,080.00		3,080.00		
7962 · Mixed Baker Doubles lineage	1,028.50		1,028.50		
7963 · Mixed Baker Doubles Help	250.00		250.00		
7969 · Mixed Baker Doubles Staff Suppo	88.00		88.00		
Total 7960 · WS/MS Mixed Baker Doubles Expen	4,446.50		4,446.50		
Total 7800 · Tournament Expenses	237,434.93		237,434.93		
8100 · Non-personnel expenses					
8105 · Accounting fees	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00
8110 · Christmas Party Expenses	1,030.18	1,000.00	1,030.18	1,000.00	1,000.00
8115 · Computer Equipment	911.80	0.00	911.80	0.00	0.00
8120 · Licensing Fees	20.00		20.00		
8125 · Merchandise Inventory	1,353.82	0.00	1,353.82	0.00	0.00
8130 · Office equip rental & repairs	9,425.11	7,000.00	9,425.11	7,000.00	7,000.00
8135 · Office Expenses	27,037.24	24,000.00	27,037.24	24,000.00	24,000.00
8140 · Postage, shipping, delivery	7,011.91	6,500.00	7,011.91	6,500.00	6,500.00
8150 · Telephone & telecommunications	6,343.17	6,500.00	6,343.17	6,500.00	6,500.00
8160 · Mobile Application	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
8167 · Vehicle Registration Fees	112.89	170.00	112.89	170.00	170.00
8168 · Vehicle Maintenance	947.28	1,000.00	947.28	1,000.00	1,000.00
8169 · Vehicle Gas	1,618.44	3,000.00	1,618.44	3,000.00	3,000.00
8173 · Vehicle Insurance	3,132.68	3,000.00	3,132.68	3,000.00	3,000.00
Total 8100 · Non-personnel expenses	62,144.52	55,370.00	62,144.52	55,370.00	55,370.00
8200 · Occupancy expenses					
8210 · Rent	30,530.00	32,000.00	30,530.00	32,000.00	32,000.00
8245 · Security	1,259.36	840.00	1,259.36	840.00	840.00
Total 8200 · Occupancy expenses	31,789.36	32,840.00	31,789.36	32,840.00	32,840.00
8300 · Travel & meetings expenses					
8305 · Assoc Managers Expense Account	3,026.45	4,000.00	3,026.45	4,000.00	4,000.00
8315 · Delegate Expense	14,542.04	12,700.00	14,542.04	12,700.00	12,700.00
8330 · Meeting Expense	1,801.88	1,500.00	1,801.88	1,500.00	1,500.00
8335 · President's Expense Account	1,165.24	1,500.00	1,165.24	1,500.00	1,500.00
Total 8300 · Travel & meetings expenses	20,535.61	19,700.00	20,535.61	19,700.00	19,700.00
8500 · Misc expenses					
8520 · Insurance - non-employee	2,389.00	2,300.00	2,389.00	2,300.00	2,300.00
8525 · Insurance - Workers Comp	547.00	1,300.00	547.00	1,300.00	1,300.00
Total 8500 · Misc expenses	2,936.00	3,600.00	2,936.00	3,600.00	3,600.00
8600 · Business expenses					
8680 · VISA/MC Service Charges	3,826.92	3,000.00	3,826.92	3,000.00	3,000.00
Total 8600 · Business expenses	3,826.92	3,000.00	3,826.92	3,000.00	3,000.00
Total Expense	1,065,887.46	855,262.00	1,065,887.46	855,262.00	855,262.00
Net Ordinary Income	67,939.41	1,864.00	67,939.41	1,864.00	1,864.00
Other Income/Expense					
Other Expense					
9000 · Board Restricted Activity					
9300 · USBC SMART	5,500.00		5,500.00		
9400 · Tournament Sponsorships	18,000.00		18,000.00		
9500 · Video Showcase	2,000.00		2,000.00		
9600 · Lifetime Memberships	240.00		240.00		
9700 · Misc Board Activity	21,380.00		21,380.00		
Total 9000 · Board Restricted Activity	47,120.00		47,120.00		
Total Other Expense	47,120.00		47,120.00		
Net Other Income	-47,120.00		-47,120.00		
Net Income	20,819.41	1,864.00	20,819.41	1,864.00	1,864.00